MESSAGE FROM THE DIRECTOR

Dear Recruiter,

At the Indian School of Business (ISB) we are driven by the vision of creating an impact on business and society by grooming our students to be responsible leaders of tomorrow.

Today, ISB grads have made a mark for themselves in whatever area they chose to pursue their careers - private, public and the non-profit sectors. Our 7500+ alumni are working in leading companies in over 100 countries across the world with several of them in CXO level roles. They have proved their ability to innovate, lead teams across countries and cultures, work in a dynamic business scenario and are contributing to the success of their respective organisations. I am proud to share that their performance has been greatly appreciated.

Last year, many of you were on the campus in strength, making a record number of offers to the students graduating from the School. The Class of 2017 received offers from an eclectic set of organisations including from the government sector. Several of them were accepted in leadership roles in India and abroad. Our women students continue to perform extremely well in the industry of their choice and in leadership roles. Thank you for your interest in hiring our students year after year.

On our part, we continue to offer management education that is comparable to the best business schools globally. Our resident faculty and international faculty bring cutting edge curriculum and learning into the classroom. This gives our students exposure to best business practices that are current and global.

Additionally, our students learn how to manage people and situations from business leaders like you through the year and these go a long way in enabling them to put theory to practice and seamlessly assume the mantle of leadership in the future. Look forward to an engaging association as always.

Best regards,

Uday Virmani
Director - Career Advancement Services (CAS),
Indian School of Business
LEADERS IN THE MAKING
Companies hiring ISB students for their prestigious leadership programmes has become a norm over the last few years and the trend continues this year too. As in the previous year, companies across sectors and geographies continued to bring their prestigious Leadership Programmes to ISB. These roles are aimed at building the leadership pipeline for the participating companies. Leadership programmes came from companies such as Aditya Birla Group, Axis Bank, Amazon, Bharti Airtel, HCL, HUL and Ashok Leyland among others.

WOMEN TO THE FORE
Women students at ISB, who comprise 30% of the class, fared exceptionally well both in terms of offers received as well as roles. Reflecting a trend of recruiting women for strategic roles, several leading companies offered key roles such as Country Head, Country Manager, DGM, EA to CEO and General Manager among others.

Axis Bank and Ashok Leyland ‘Women Leadership Programme’: With an initiative that it exclusively introduced at ISB, Axis bank continued to hire women students in significant numbers from ISB for the fourth year running. A valuable addition to the portfolio was the leadership Programme for women instituted by Ashok Leyland for the first time in ISB.

CONSULTING AND IT/ITES ARE LEADING RECRUITERS
Consulting sector was the largest recruiter, contributing offers from companies including A T Kearney, Accenture, Boston Consulting Group, Bain and Company, Deloitte, Ernst & Young, KPMG, McKinsey & Company, PwC, Siemens Management Consulting, and ZS Associates among others. The IT/ITES sector made the second largest number of offers on campus.

YEAR-ON-YEAR INCREASE IN COMPANIES AND OFFERS

<table>
<thead>
<tr>
<th>Year and Class Size</th>
<th>Registered Companies</th>
<th>Offers</th>
</tr>
</thead>
<tbody>
<tr>
<td>Class of 2013 - 762</td>
<td>423</td>
<td>819</td>
</tr>
<tr>
<td>Class of 2014 - 770</td>
<td>399</td>
<td>876</td>
</tr>
<tr>
<td>Class of 2015 - 766</td>
<td>267</td>
<td>987</td>
</tr>
<tr>
<td>Class of 2016 - 813</td>
<td>323</td>
<td>1149</td>
</tr>
<tr>
<td>Class of 2017 - 903</td>
<td>411</td>
<td>1113</td>
</tr>
</tbody>
</table>

YEAR ON YEAR DATA FOR 80% MEAN AND MEDIAN CTC (IN INR)

<table>
<thead>
<tr>
<th>Year</th>
<th>80% Mean</th>
<th>80% Median</th>
</tr>
</thead>
<tbody>
<tr>
<td>Class of 2013</td>
<td>17,48,231</td>
<td>17,00,000</td>
</tr>
<tr>
<td>Class of 2014</td>
<td>18,15,964</td>
<td>18,00,000</td>
</tr>
<tr>
<td>Class of 2015</td>
<td>19,12,444</td>
<td>19,00,000</td>
</tr>
<tr>
<td>Class of 2016</td>
<td>21,78,305</td>
<td>20,25,000</td>
</tr>
<tr>
<td>Class of 2017</td>
<td>20,90,211</td>
<td>20,76,383</td>
</tr>
</tbody>
</table>

CLASS COMPRISING 903 STUDENTS ACROSS HYDERABAD AND MOHALI

HIGHLIGHTS

2 LEADERSHIP ROLES EXCLUSIVELY FOR WOMEN

36% INCREASE IN NUMBER OF COMPANIES THAT MADE JOB OFFERS

CLASS SIZE 903
AVG AGE 27
AVG WORK EXP 4.8
AVG GMAT 704
## Placement Industry Wise

<table>
<thead>
<tr>
<th>Industry</th>
<th>2016 (%)</th>
<th>2017 (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Analytics</td>
<td>3</td>
<td>6</td>
</tr>
<tr>
<td>Consulting</td>
<td>20</td>
<td>18</td>
</tr>
<tr>
<td>Finance</td>
<td>8</td>
<td>8</td>
</tr>
<tr>
<td>General Management / Strategic Planning</td>
<td>17</td>
<td>11</td>
</tr>
<tr>
<td>Operations</td>
<td>12</td>
<td>8</td>
</tr>
<tr>
<td>Others</td>
<td>5</td>
<td>14</td>
</tr>
<tr>
<td>Product Development</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Product Management</td>
<td>10</td>
<td>10</td>
</tr>
<tr>
<td>Project Management</td>
<td>3</td>
<td>2</td>
</tr>
<tr>
<td>Sales &amp; Marketing</td>
<td>18</td>
<td>20</td>
</tr>
<tr>
<td>Technology</td>
<td>2</td>
<td>2</td>
</tr>
<tr>
<td>High Technology Electronics/ Manufacturing/ Service</td>
<td>0</td>
<td>1</td>
</tr>
<tr>
<td>IT Consulting</td>
<td>5</td>
<td>3</td>
</tr>
<tr>
<td>IT/ITES</td>
<td>12</td>
<td>20</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>4</td>
<td>4</td>
</tr>
<tr>
<td>Oil/ Energy/ Petroleum/ Minerals</td>
<td>3</td>
<td>4</td>
</tr>
<tr>
<td>Others</td>
<td>3</td>
<td>5</td>
</tr>
<tr>
<td>Pharma/ Biotech/ Healthcare/ Hospitals</td>
<td>8</td>
<td>5</td>
</tr>
<tr>
<td>Technology</td>
<td>5</td>
<td>2</td>
</tr>
<tr>
<td>Telecom</td>
<td>2</td>
<td>1</td>
</tr>
<tr>
<td>Transportation/ Logistics/ Operations</td>
<td>2</td>
<td>1</td>
</tr>
</tbody>
</table>

## Placement Function Wise

<table>
<thead>
<tr>
<th>Function</th>
<th>2016 (%)</th>
<th>2017 (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Analytics</td>
<td>6</td>
<td>6</td>
</tr>
<tr>
<td>Consulting</td>
<td>18</td>
<td>18</td>
</tr>
<tr>
<td>Finance</td>
<td>8</td>
<td>8</td>
</tr>
<tr>
<td>General Mgmt / Strategic Planning</td>
<td>12</td>
<td>11</td>
</tr>
<tr>
<td>Operations</td>
<td>14</td>
<td>14</td>
</tr>
<tr>
<td>Others</td>
<td>15</td>
<td>15</td>
</tr>
<tr>
<td>Product Development</td>
<td>3</td>
<td>3</td>
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<tr>
<td>Product Management</td>
<td>10</td>
<td>10</td>
</tr>
<tr>
<td>Project Management</td>
<td>2</td>
<td>2</td>
</tr>
<tr>
<td>Sales &amp; Marketing</td>
<td>20</td>
<td>20</td>
</tr>
<tr>
<td>Technology</td>
<td>2</td>
<td>2</td>
</tr>
<tr>
<td>High Technology Electronics/ Manufacturing/ Service</td>
<td>0</td>
<td>1</td>
</tr>
<tr>
<td>IT Consulting</td>
<td>5</td>
<td>3</td>
</tr>
<tr>
<td>IT/ITES</td>
<td>12</td>
<td>20</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>4</td>
<td>4</td>
</tr>
<tr>
<td>Oil/ Energy/ Petroleum/ Minerals</td>
<td>3</td>
<td>4</td>
</tr>
<tr>
<td>Others</td>
<td>3</td>
<td>5</td>
</tr>
<tr>
<td>Pharma/ Biotech/ Healthcare/ Hospitals</td>
<td>8</td>
<td>5</td>
</tr>
<tr>
<td>Technology</td>
<td>5</td>
<td>2</td>
</tr>
<tr>
<td>Telecom</td>
<td>2</td>
<td>1</td>
</tr>
<tr>
<td>Transportation/ Logistics/ Operations</td>
<td>2</td>
<td>1</td>
</tr>
</tbody>
</table>
CONSISTENT ENGAGEMENT WITH HEALTHCARE & PHARMA AND BFSI

The Healthcare & Pharma Sector made its presence felt and contributed 5% of offers, which were made by leading players including Apollo, Biocon, Dr Reddy’s Laboratories, Johnson & Johnson, Laurus Labs, Max Healthcare Ltd., Novartis Pharma AG, Danaher, among others. ISB is perhaps the only B-School where this sector continues to recruit year-on-year in significant numbers, owing to the presence of several healthcare and pharma professionals in the student body.

The BFSI sector represented by various firms including Ambit, Axis Bank, Citibank, Franklin Templeton, Goldman Sachs, HDFC Bank, IndusInd Bank, Matrix Partners and Yes Bank also showed continued interest with nearly 8% of the total offers coming from this sector.

LEADING FUNCTIONAL CHOICES

Consulting, Sales and Marketing and General Management/Strategic Planning were the three most preferred functional areas for ISB graduates. Recruiting companies for General Management/Strategic Planning roles included Accenture, ABG, HUL, P&G, Godrej, Hero Motocorp, Infosys, Lodha, and Max Healthcare, among many others.

ISB follows the ‘Rolling Placements’ concept - a lateral hiring process spread over several months, giving both the recruiters and the students, time to find their best fit. During this period, the School also supports and encourages students in their independent search efforts to find their preferred careers. Through these various options, the School aims to provide students with more offers as well as a variety of roles to find their best match.

INDUSTRY-WISE OFFERS

<table>
<thead>
<tr>
<th>Industry</th>
<th>Mid 80% average CTC</th>
<th>80% CTC Range in Lakhs</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>2017</td>
<td>2017</td>
</tr>
<tr>
<td>Advt/ Media/ Comm/ PR/ Entertainment</td>
<td>19,49,671</td>
<td>19,74,444</td>
</tr>
<tr>
<td>Banks/ Financial Institutions/ Financial Services</td>
<td>18,40,397</td>
<td>20,53,968</td>
</tr>
<tr>
<td>Chemical/ Fertilizers/ Pesticides</td>
<td>18,80,040</td>
<td>18,33,333</td>
</tr>
<tr>
<td>Consulting</td>
<td>21,32,314</td>
<td>21,56,767</td>
</tr>
<tr>
<td>E-Commerce</td>
<td>22,83,542</td>
<td>20,43,454</td>
</tr>
<tr>
<td>Education/ Teaching &amp; Training</td>
<td>-</td>
<td>23,99,000</td>
</tr>
<tr>
<td>Engineering</td>
<td>25,39,046</td>
<td>18,16,467</td>
</tr>
<tr>
<td>FMCG/ Retail/ Consumer Durables</td>
<td>20,55,396</td>
<td>21,85,065</td>
</tr>
<tr>
<td>Govt/ PSUs/ NGOs/ Forces/ Services</td>
<td>-</td>
<td>17,75,000</td>
</tr>
<tr>
<td>High Technology Electronic/ Manufacturing/ Services</td>
<td>27,00,000</td>
<td>18,43,250</td>
</tr>
<tr>
<td>Infrastructure/ Construction/ Real Estate</td>
<td>19,21,714</td>
<td>22,77,277</td>
</tr>
<tr>
<td>Insurance</td>
<td>-</td>
<td>16,00,000</td>
</tr>
<tr>
<td>IT Consulting</td>
<td>21,87,991</td>
<td>18,15,765</td>
</tr>
<tr>
<td>IT /ITES</td>
<td>22,04,855</td>
<td>21,18,228</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>20,55,194</td>
<td>20,65,060</td>
</tr>
<tr>
<td>Oil/ Energy/ Petrochemical/ Minerals</td>
<td>19,76,117</td>
<td>20,31,996</td>
</tr>
<tr>
<td>Others</td>
<td>20,46,125</td>
<td>21,38,464</td>
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<tr>
<td>Pharma/ Biotech/ Healthcare/ Hospitals</td>
<td>19,59,378</td>
<td>20,90,972</td>
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<tr>
<td>Technology</td>
<td>21,77,969</td>
<td>18,42,857</td>
</tr>
<tr>
<td>Telecom</td>
<td>21,94,444</td>
<td>20,77,083</td>
</tr>
<tr>
<td>Transportation/ Logistics/ Operations</td>
<td>22,12,368</td>
<td>24,62,505</td>
</tr>
</tbody>
</table>

FUNCTION-WISE OFFERS

<table>
<thead>
<tr>
<th>Function</th>
<th>Mid 80% average CTC</th>
<th>80% CTC Range in Lakhs</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>2017</td>
<td>2017</td>
</tr>
<tr>
<td>Analytics</td>
<td>20,16,046</td>
<td>28,10,000</td>
</tr>
<tr>
<td>Business Research</td>
<td>21,35,714</td>
<td>22,15,720</td>
</tr>
<tr>
<td>Consulting</td>
<td>21,98,813</td>
<td>28,00,000</td>
</tr>
<tr>
<td>Consulting</td>
<td>20,07,813</td>
<td>28,00,000</td>
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<tr>
<td>Engineering</td>
<td>21,77,969</td>
<td>18,42,857</td>
</tr>
<tr>
<td>Finance</td>
<td>22,12,368</td>
<td>24,62,505</td>
</tr>
<tr>
<td>General Management/ Strategic Planning</td>
<td>21,22,795</td>
<td>28,00,017</td>
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<td>Human Resources</td>
<td>16,87,500</td>
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<tr>
<td>Operations</td>
<td>24,46,204</td>
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<tr>
<td>Others</td>
<td>18,49,303</td>
<td>26,23,000</td>
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<tr>
<td>Product Development</td>
<td>21,53,067</td>
<td>28,62,948</td>
</tr>
<tr>
<td>Product Management</td>
<td>22,78,991</td>
<td>28,00,000</td>
</tr>
<tr>
<td>Research &amp; Development</td>
<td>21,35,714</td>
<td>28,00,000</td>
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<tr>
<td>Sales &amp; Marketing</td>
<td>20,55,396</td>
<td>21,85,065</td>
</tr>
<tr>
<td>Services</td>
<td>-</td>
<td>18,00,000</td>
</tr>
<tr>
<td>Technology</td>
<td>22,89,606</td>
<td>24,12,117</td>
</tr>
</tbody>
</table>
LIST OF RECRUITERS (PAST 2+ YEARS)

A.T. Kearney Ltd.
Acosys Kole Solutions Ltd.
Acquity Partners Pvt. Ltd.
Adani Group
Aditya Birla Group
ADP
Amazon
Andhra Pradesh Urban Infrastructure Asset Management Ltd.
Anheuser-Busch InBev
ANZ Technologies Pvt. Ltd. (Citi Cabs)
Apple
Arocsium India Pvt. Ltd.
Ashok Leyland
Ather Energy Pvt. Ltd.
Axis Bank Ltd.
Azure Power
Bain & Company India Pvt. Ltd.
Bancan Bank
Baycurrent
Bharti Airtel Ltd
BBVA Appeals Pvt. Ltd.
Blinco Ltd.
Brand Capital (Times Group)
Cargill
Cargill Food & Nutrition. India
Cromwell International
Credit Suisse
CIB
Cerium Capital
CEDC Ltd.
CDG
CIBank
CitiCredit
Citi Group
Citigroup Technology Solutions
Coly Inc..
CreditAccess Asia
Cummins India
Cyient Ltd.
D. E. Shaw India Pvt. Ltd.
Daboo Asia Development Advisors
Danaher Corporation
DB Corp Ltd.
Dell International Services India Pvt. Ltd.
Dolato
Direct
Dr Reddys Laboratories Ltd
E-clinix
Edelweiss Capital
EMI Partners India
Endurance International Group of companies
Eros Global Solutions Private Limited
Ericsson India Pvt. Ltd.
Ernst & Young
Ethos Ltd.
Evernote Business Advisory India Pvt. Ltd.
EXL
Exos
Exor
Experian
Experdata
Expan
Exstead
Flexfone
Fiserv
Frischbierechnung Technologies Pvt. Ltd.
Fruiburgh
FRT Consulting
Fullerton India Credit Ltd.
Future Group
Garpain
GEP Worldwide Inc.
Goody Industries
Google India Pvt. Ltd.
Hambach-Olde Couri.
Hawells India Ltd.
HCL Technologies
Hino Motors Corp
HighRadius Technologies
Hitachi India Pvt. Ltd.
Hinduja Group Limited
Hindustan Coca-Cola Beverages Pvt. Ltd.
Hindustan Unilever Limited
II Consulting Pvt. Ltd.
INFA
Inderag
Indi Technologies Private Limited
Infotype Ltd.
ITC Infotech India
JK Organisations
Johnson & Johnson Pvt. Ltd.
Jones Lang LaSalle
JSW Estates
Kapil World
Kapitalis Power Transmission Ltd.
Karma Healthcare
Kony India Pvt. Ltd
Kotak Life Insurance
KPMG
Landmark Group
LiquidHub Pvt. Ltd.
Larsen & Toubro
LendingKart Technologies
LoCa Group
L’Oreal India Pvt. Ltd.
Luminous Power Technologies Pvt. Ltd.
MakeMyTrip
MAC Software
Matrix Partners India
Max Bupa Health Insurance Company Ltd.
MAXCure Hospitals
Max Healthcare
McKinsey & Co.
Mercer
Microsoft
MProc
Mphasis Ltd.
Mu Sigma Business Solutions Pvt. Ltd.
My Personal Health Record Express
Mylan Laboratories
Myriad India Pvt. Ltd.
Mindtree Limited
Nielit Education Pvt. Ltd.
Nagarro Software
NeoGrowth Credit Pvt. Ltd.
Nestle India Ltd.
Novartis
Novartis Pharmaceutics Pvt. Ltd.
Oberoi Realty Ltd.
OptiTest Technologies India Pvt. Ltd.
Opera Solutions India Pvt. Ltd.
Orient Capital Limited
Parramitry
Paytm
Peppers India Holdings Pvt. Ltd.
Perceval-Analytics.com
Philips India Ltd.
Positive Nine Consulting
Prada & Gamings
Purple Talk
PvC Pvt. Ltd.
PwC
QBL
Radha Krishna
Randstad
Rapistan
Research & Innovation Circle of Hyderabad
Rivigo
Roldan Bagan Pvt. Ltd.
RGB Enterprises
Rubique
SH Kapur & Co. Ltd.
Samagra Development Associates Pvt. Ltd.
SAP Labs India Pvt. Ltd.
SapientNSW (Publicis Sapient)
Sarovar Transports Pvt Ltd
Shapoorji Pallonji Group
Shell Business Operations
SH Energy Pvt Ltd
Siemens AG
Star India Private Limited
State Street Services India
Sterling Power Transmission Ltd.
Sterling Tech
Sutherland Global Services
Syntel Ltd.
TATA Communications Ltd.
Tata Steel
Tech Mahindra Ltd.
The Boston Consulting Group
The Home Salon
T-HUB
Times Internet Ltd.
Tozoom
Tozzi Hotel
Town Tiger Pvt. Ltd.
Tulip
Vadodra Industries Pvt. Ltd.
Vedanta Health Group
Vizion4 Media Pvt Ltd
Vistra Solar Pvt. Ltd.
Virtusa Consulting Services Pvt. Ltd.
Vitalogy Technologies Pvt Ltd
Walmart India Pvt. Ltd.
Wipro Limited
WNS Global Services Private Limited
Yes Bank Limited
Zarin
Zomato Media Private Limited
ZS Associates

*The above list is not exhaustive and is only aimed at giving an indication of the range of companies that have recruited at ISB campus over the past few years.

The one year Post Graduate Programme (PGP) at ISB attracts the finest talent from various industries with experience across many functions. The Class of 2018 comprises a pool of students from varied backgrounds such as Consulting, Finance, Marketing, Technology, Medicine and Defence among others. Many students also come with the experience of working across geographies. While their backgrounds may be different, they share the same enthusiasm for taking up challenges and gaining new perspectives. This creates an environment conducive to healthy exchange of ideas and a rich classroom experience.

MORE TALENT WITH TWO CAMPUSES

Retaining the philosophy of ‘one school - two campuses’, ISB’s admission policy, academic calendar, mix of resident and visiting faculty (from our partner schools) and placement policy have continued to remain common for both the campuses. As for admissions, students are drawn from a common merit list and assigned to either of the campuses randomly in the ratio of class capacities.

There is also an exchange programme between both the campuses to promote interaction between the students. The placement portal is common and recruiters have access to the combined pool of talent.
The wide variety of student clubs reflects the diversity of ISB community. The clubs give students opportunities to apply their classroom learning and to gain invaluable leadership and life skills. In addition to connecting with others who have similar interests, the students get a platform to interact with alumni and professionals in their fields of interest, helping them build formal and informal networks, while exploring career opportunities.

**BUSINESS TECHNOLOGY CLUB**
The Business Technology Club aims to bring together students interested in careers focused at the intersection of business and technology. The club seeks to equip its members with the relevant skills and exposure to achieve their goals by engaging meaningfully with industry leaders, expanding their professional network, and by leveraging members’ experience to create and share knowledge.

Past Recruiters: Amazon | Apple | BonVita Technologies | Cleartrip | Cognizant | Danaher Corporation | Facebook | Flipkart | Google | MakeMyTrip | Microsoft | Paytm | Snapdeal | Tata Communications | Tech Mahindra | Virtusa

**CONSULTING CLUB**
The Consulting Club seeks to equip its members with resources to build a successful career in consulting. The club anchors these efforts by creating forums where participants can learn and imbibe skills and best practices from industry experts, and by spearheading initiatives that enable students to assimilate these learnings into practical applications.


**ENERGY CLUB**
The Energy Club works on creating unique opportunities for students to engage with the energy industry. In focusing on the business aspects of the energy and power sectors, across conventional and alternative resources, it aims at providing access to educational opportunities to explore the latest in industry developments and network with industry leaders and policy makers.

Past Recruiters: Cairn India | CEPCI | Kalpataru | Mytrah | Schneider Electric | Shell | Tata Power Solar | Tricon Energy Inc

**FINANCE CLUB**
The Finance Club equips its members with skill sets and capabilities to develop as successful finance professionals. The club organises speaker sessions with industry experts, technical workshops and finance conferences to create a platform for continuous learning. The club members come from diverse backgrounds including banking, trading, research, economics, insurance, operations, manufacturing and IT.

Past Recruiters: Ambit Capital | Arcesium India | Axis Bank | Bandhan Bank | Citibank NA | Fidelity Investments | Fullerton India Ltd | ICICI Prudential Asset Management Co. Ltd | J P Morgan | Matrix Partners | Nomura | Propstock | Protiviti | Siemens | Yes Bank Ltd

**ENTREPRENEURSHIP AND VENTURE CAPITAL CLUB**
The focus of the Entrepreneurship and Venture Capital (EVC) Club is to foster entrepreneurial thinking and increase the number of successful business ventures at ISB by institutionalising the entrepreneurial culture. The club enables the achievement of this goal by providing timely resources, relevant contacts and organising events like the venture capital investment competition, idea lab sessions, elevator pitches, business plan workshops and an entrepreneurship conclave.

Past Recruiters: Ace Creative Learning | BlueStone Jewellery & Lifestyle | BookMyShow | Gaadi.com | iCreate Software | Krusia | Nowfloats | Ventureast

**HEALTHCARE CLUB**
The Healthcare industry (pharmaceuticals, hospitals & ancillary businesses) is growing at a rapid pace and presents immense business opportunities and management challenges. The club aims to build awareness and knowledge of the industry by organising speaker sessions, onsite visits and a conclave on healthcare and pharma. Members of the Healthcare Club come from diverse backgrounds including pharmaceuticals, medical devices, hospitals, consulting, operations and IT.

Past Recruiters: Apollo health & Lifestyle Ltd | Biocon | Cipla | Dr. Reddy’s | Indegene Inc | Johnson & Johnson Pvt Ltd | Laurus Labs Pvt. Ltd. | MAX Health Care | Mylan Laboratories | Narayana Hrudalaya Ltd | Novartis Healthcare | Practo | Roche Products | UnitedHealth Group

**YEARS OF AVERAGE EXPERIENCE**

- BUSINESS TECHNOLOGY CLUB: 4.7
- CONSULTING CLUB: 4.2
- ENERGY CLUB: 5.5
- FINANCE CLUB: 4.4
- ENTREPRENEURSHIP AND VENTURE CAPITAL CLUB: 4.8
- HEALTHCARE CLUB: 4.7
MANUFACTURING & OPERATIONS CLUB
The Manufacturing and Operations Club focuses on strategy, project development, operations and supply chain management, and consulting in the manufacturing sectors. In addition to providing a forum for discussion and knowledge enhancement for students, the club also provides holistic services to both recruiting companies and students to pursue professional interests and rewarding careers in the manufacturing and operations fields.
Past Recruiters: Anand Automotive | Apple | Cummins India | Daimler India | Freudenberg | Hero MotoCorp Ltd | Hinduja Group Ltd | Hilti | Jindal Stainless Ltd | JK Group | Laurus Labs | Mahindra & Mahindra Ltd | MahindraCornviva | Tata Steel Ltd | Tolaram Group | Trident Group | TVS Motor Company Ltd

MARKETING CLUB
The team members of this club are some of the most motivated people on campus, bound together by a passion for the art and science of marketing. The club aims to sharpen the skills of the members, and act as a bridge between industry and the vast pool of marketing talent at ISB.
Past Recruiters: Future Group | Godrej Industries | Hindustan Unilever | Markets and Markets | Nestle | OYO Rooms | RPG Group | Tolaram Group | Turtle | Walmart | P&G

NET IMPACT CLUB
ISB Net Impact Club was started to help future leaders use the power of business to make a difference to society. The club conducts excellent programmes, such as ISB Global Pro-bono Consulting, iDiva - National Social Ideas Challenge, Board Fellows, Social Responsibility Conclave, and ISB Responsible, with a special focus on development sector careers.
Past Recruiters: Acumen Fund | Global Fund Intellecap | Khemka Foundation | Michael & Susan Dell Foundation | Naandi Foundation | NISG

PUBLIC POLICY CLUB
The club established in 2014 creates awareness about careers in public policy and disseminates knowledge about policy, economy, and government, providing a platform within ISB to nurture future business leaders in the public policy domain. Members come from diverse backgrounds including legal, insurance, not-for-profit, social-sector consulting and PSUs.
Past Recruiters: Acumen Fund | Global Fund Intellecap | Khemka Foundation | Michael & Susan Dell Foundation | Naandi Foundation | NISG

RETAIL & ECOMMERCE CLUB
The Retail sector promises to be one of the fastest growing in the years to come, and India is one of the largest retail destinations globally. ISB Retail Club aims to help its members forge a career in retailing by building salient platforms that provide the right skills and knowledge through interactions with the industry and academia.
Past Recruiters: Ab inbev | Amazon | Anvid Fashions | Blue Stone Jewellery | Bookmarkshow | Cleartrip | Ethos Limited | Flipkart | Future Group | Nestle | RPG Group | Snapdeal | Turtle Limited

SRIE REAL ESTATE AND INFRASTRUCTURE CLUB
This professional club aims to facilitate a constructive dialogue between the industry and the student body. The objective of the club is to serve as a forum for its stakeholders, to exchange ideas and experiences, in order to facilitate enriched learning and career development.
Past Recruiters: Adani | Anvid Infrastructure Ltd | Brigade Enterprises Ltd | KUL Kumar Builders | Lodha Group | NCC Ltd | Oberoi Realty Ltd | Shapoorj Pallonji & Company Pvt Ltd | VSHC Value home Pvt Ltd

SENIOR EXECUTIVES CLUB
The Senior Executive Club collectively brings together the most experienced individuals from the entire class of students at the Indian School of Business (ISB). The Senior Executives Club at ISB represents the epitome of this experience and diversity. With individual experiences ranging from a minimum of eight years to over 20 years, the club is truly representative of the rich diversity in industry and function that characterizes ISB. The members of the club come with backgrounds in finance, IT, retail and the armed forces, amongst many other verticals and have held diverse leadership roles in their previous organisations. We believe that this group of individuals is a prime example of “Leaders Ready to Excel.” By combining their in-depth industry know how with the rigorous training at ISB, these dynamic professionals are ready to take up leadership challenges offered by businesses. Companies have successfully recruited members of the Senior Executives Club for leadership positions across different industries and some of the alumni hold positions of prominence in their respective field.

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5.3 YEARS OF AVERAGE EXPERIENCE

MARKETING CLUB
The team members of this club are some of the most motivated people on campus, bound together by a passion for the art and science of marketing. The club aims to sharpen the skills of the members, and act as a bridge between industry and the vast pool of marketing talent at ISB.
Past Recruiters: Future Group | Godrej Industries | Hindustan Unilever | Markets and Markets | Nestle | OYO Rooms | RPG Group | Tolaram Group | Turtle | Walmart | P&G

4.5 YEARS OF AVERAGE EXPERIENCE

PUBLIC POLICY CLUB
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Past Recruiters: Acumen Fund | Global Fund Intellecap | Khemka Foundation | Michael & Susan Dell Foundation | Naandi Foundation | NISG

4.2 YEARS OF AVERAGE EXPERIENCE

RETAIL & ECOMMERCE CLUB
The Retail sector promises to be one of the fastest growing in the years to come, and India is one of the largest retail destinations globally. ISB Retail Club aims to help its members forge a career in retailing by building salient platforms that provide the right skills and knowledge through interactions with the industry and academia.
Past Recruiters: Ab inbev | Amazon | Anvid Fashions | Blue Stone Jewellery | Bookmarkshow | Cleartrip | Ethos Limited | Flipkart | Future Group | Nestle | RPG Group | Snapdeal | Turtle Limited

4.8 YEARS OF AVERAGE EXPERIENCE

SRIE REAL ESTATE AND INFRASTRUCTURE CLUB
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Past Recruiters: Adani | Anvid Infrastructure Ltd | Brigade Enterprises Ltd | KUL Kumar Builders | Lodha Group | NCC Ltd | Oberoi Realty Ltd | Shapoorj Pallonji & Company Pvt Ltd | VSHC Value home Pvt Ltd

5.4 YEARS OF AVERAGE EXPERIENCE
WOMEN IN BUSINESS (WIB)

Women in Business is a student-run professional club on campus that was established in 2010 with the simple aim of empowering the women student community and equipping them to better accomplish personal and professional goals. The Women in Business Club aims to Empower Women across India:

- By arming them with the tools to succeed in the world of business through essential skill enhancement initiatives
- By giving them a strong resource pool for support and guidance through establishing a strong nexus with corporate organisations and women business leaders
- By ensuring that women lead across all levels of business through partnerships with many non-profit organisations or women social entrepreneurs for the social and economic upliftment of underprivileged women
ISB vision is to be an internationally top-ranked, research-driven, independent management institution that grooms future leaders for India and the world. Over the years, the school has built associations with top-ranked schools across the globe, like the Kellogg School of Management, The Wharton School, the London Business School, MIT Sloan School of Management and The Fletcher School. ISB’s research output has also been recognised as the highest amongst all B-Schools in India in the last decade.

ISB offers the Post Graduate Programme concurrently at two campuses - Hyderabad, Telangana and Mohali, Punjab. The two campuses also follow unified processes for admissions and placements. Both the campuses integrate worldclass academic and residential facilities that help create a perfect balance between the rigours of intense learning and an enriching campus life.