



PLACEMENT REPORT

2019



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**Dear Recruiter,**

At the Indian School of Business, we continue to offer management education that is comparable to the best business schools globally. We have been ranked #24 in the FT ranking of the top 100 business schools in the world and #1 in India. Our resident and international faculty bring cutting edge curriculum and learning into the classroom. This gives our students exposure to best business practices that are current and global. Additionally, our students learn how to manage people and situations from business leaders like you through the year and these go a long way in enabling them to put theory to practice and seamlessly assume the mantle of leadership in the future.

Our 10500+ alumni are working in leading companies in over 42 countries across the world with several of them in CXO level roles. They have proved their ability to innovate, lead teams across countries and cultures, work in a dynamic business scenario and are contributing to the success of their respective organisations. I am proud to share that their performance has been greatly appreciated.

Last year, many of you were on the campus in strength, making a record number of offers to the students graduating from the School. The Class of 2019 received the highest number of jobs offers in the country, several of them were accepted in leadership roles in India and abroad. Our women students continue to perform extremely well in the industry of their choice, and in leadership roles.

Thank you for your interest in hiring our students, year after year. We look forward to hosting you at the Indian School of Business once again for the Class of 2020.

Best Regards,

Prof. Chandan Chowdhury

Sr. Associate Dean & Practice Professor
Indian School of Business

**Dear Recruiter,**

Thank you for showing your interest in partnering with ISB for your strategic talent requirements. The Class of 2019 had an exceptional year on the Placements front in terms of number of jobs offers and salaries offered and more importantly on the diverse kind of roles and responsibilities that came across their way. Our students are sought after by the entire spectrum of corporates, including from the Government and semi-government space and startups and new age firms.

You will notice that almost all industries and functions are represented in the PGP Class of 2020. This will enable you to look at fulfilling your talent requirements across different functions and roles in your company. Another noteworthy feature of the batch is that women students comprise 38% of the class, which is one of the highest in this part of the world. We have a strong representation of students with 8+ years of experience who could fulfill requirements for senior level roles in your organization.

Our alumni work very closely with us on the Learning and Development front with the students. We host our alumni for knowledge sessions on various industries and functions that gives the students insights into the latest that the industry expects from them. Our Professional Clubs act as catalyst for meaningful interactions with the industry and other stakeholders to inculcate leadership traits in our students. This combined with the work experience and academic rigor at ISB makes our students embrace all levels of leadership roles in the organizations they choose to work for.

We once again thank you for partnering with us for your talent requirements and endeavor to work with you to forge even stronger bonds in the future.

Warm Regards,

Uday Virmani

Director- Career Advancement Services,
Indian School of Business

ISB's class of 2019 saw unprecedented placements. A total of 373 companies registered for the campus placements for the Class of 2019. 1309 job offers were generated with the average CTC going up by almost 11%.

Besides the regular marquee recruiters, there was a slew of new companies on the placement roster this year: To name a few Arga Investment Management, HDFC Bank, Kotak Investment Advisors, Bizongo, B9 Beverages, Invest Punjab, magicpin among were among the more than 80+ recruiters that made their presence felt at ISB for the first time. The foundation of the successful Placement season was laid by inviting more than 150 companies for Pre-Placement Process, Seminars, Workshops and Industry treks.

CONSULTING AND IT/ITES ARE LEADING RECRUITERS:

Consulting sector was the among the top recruiter, contributing offers from companies including Alvarez and Marsal, A T Kearney, Accenture, Boston Consulting Group, Bain and Company, Deloitte, Ernst & Young, FTI Consulting, GEP, KPMG, L.E.K Consulting, McKinsey & Company, PwC, Roland Berger, ZS Associates among others. Companies from IT/ITES sector offered roles in Product Management, Program Management, and Consulting among a slew of other roles. 15% of all roles came in Product Management and allied areas as compared to 10% last year, signifying a big jump in talent requirement in the space of Product Management. Microsoft, Google, Infosys Consulting, Cloudfare, Thoughtworks, Times Internet, MAQ Software, Media.net, Jivox, ITC Infotech, MPS Limited, Nagarro Software were among the companies that offered roles and offers.

STRONG HIRING BY E-COMMERCE CONTINUES:

Marquee names in E-commerce along with startups in the domain of Payment Solutions, Analytics, Medical, Education, Travel, Transportation, and Retail continued robust hiring from the campus. Amazon, Flipkart, LensKart, Uber, Shuttl, Swiggy, Droom Technology, Bizongo, Udaan, Oravel Stays, Make My Trip were among the E-commerce and startups companies that continued with their strong presence and offered multiple roles - Product, sales, project management, strategy and operations.

LEADERSHIP ROLES OFFERED BY COMPANIES CONTINUE TO GROW:

Companies, across geographies and sectors, continued with the trend of hiring ISB students in large numbers for their prestigious Leadership and Management Training programs. These roles are aimed at building the leadership pipeline for the participating companies with a lot of them giving exposure to students to various functions and interactions with the top leadership in their organizations. Some of the leading participants were Aditya Birla Group, Amazon, HUL, Johnson & Johnson Medical India, Microsoft-MACH, Nestle, Hindustan Coca-Cola Beverages, Honeywell, Siemens among many others.

WOMEN REPRESENTATION ON THE RISE:

Women students at ISB have comprised more than 30% of the class for the last many years and the Class of 2019 continued the trend with almost 34% women students in the batch. Women students fared exceptionally well both in terms of offers received as well as roles. Reflecting a trend of recruiting women for strategic roles, several leading companies offered roles such as Country Head, Country Manager, DGM, EA to CEO and General Manager among others. We will continue to work with other organizations that are looking at fulfilling their senior women leadership pipeline.

BFSI SEGMENT BOUNCES BACK FOR CLASS OF 2019:

The BFSI sector made a significant comeback generating almost 9% of the total offers made. Leading private sector banks and multi-national banks, along with marquee Investment Management and Private Equity Firms made their presence felt and picked up talent from ISB. Axis Bank, Citibank, ICICI Bank, HSBC, HDFC, Kotak Investment Advisors, Yes Bank, India Ratings and Research, Matrix Partners, Bajaj Finserv, Arga Investments, JP Morgan, Credit Suisse were among the companies that hired talent from ISB.

INTERNATIONAL PLACEMENTS:

We continued with our momentum of placing our students at International locations. Firms from Hong Kong, Singapore, Indonesia, Thailand, Malaysia, Nigeria, Dubai and other parts of the world registered and floated Job Descriptions to hire talent from ISB. Our graduates have gone on to lead some of the leading corporations around the globe in sectors as diverse as Finance, FMCG, Technology, among others. Around 18% of our alumni are working in International markets as of today. Some International companies that made their presence felt by registering for Placements and making offers at ISB for the Class of 2019 are: Apple, Siemens, Grabtaxi, TechnoBrain, Tolaram, Li&Fung, EY(MENA), Bondevalue, Cargill, Grabtaxi, Damac, Emaar among others.

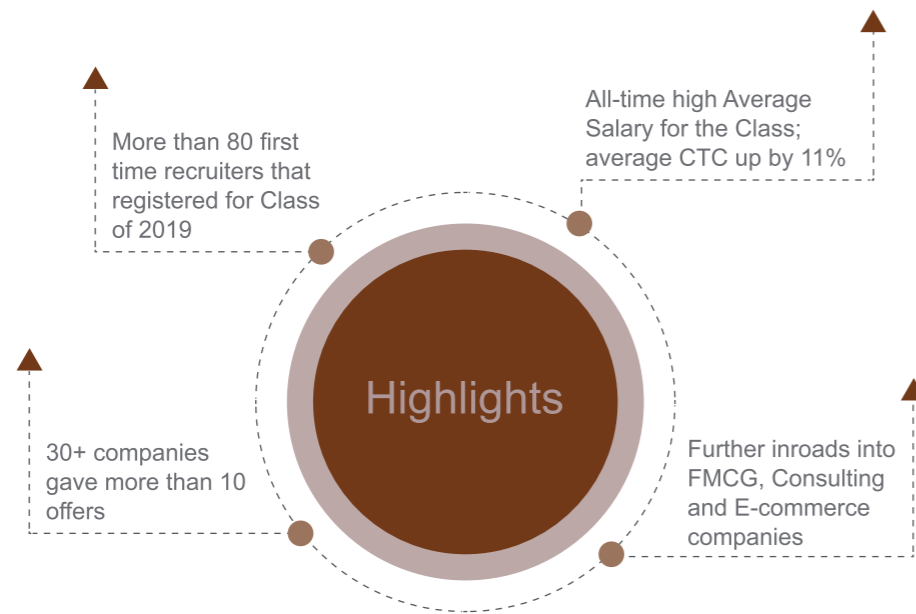
PLACEMENTS IN EMERGING MARKETS IN INDIA:

For the last three years, we have been successful in engaging with recruiters from beyond the main job markets in India. Companies from places such as Coimbatore, Ahmedabad, Cochin have expressed interest in picking up talent from ISB. Senior level roles, the likes of CMOs and COOs have come in from such places and ISB students have shown an interest in picking up such roles. We continue to expand the roster of cities within India to create more opportunities for ISB students.

HIRING BY GOVERNMENT, QUASI-GOVERNMENT BODIES AND MULTILATERAL AGENCIES:

For the first time Invest Punjab came and hired from ISB from class of 2019. Andhra Pradesh Government's Institute of Leadership, Excellence & Governance (ILEG), hired students from ISB. In the earlier years, Indian Ports Association, Research and Innovation Circle of Hyderabad (RICH) have hired from ISB. We have progressed further in our talks with Haryana, Delhi and Maharashtra state governments and other government and quasi-government bodies for similar collaboration for present and future batches.





YEAR ON YEAR DATA FOR 80% MEAN AND MEDIAN CTC (IN INR)		
Year	80% Mean	80% Median
Class of 2015	19,12,444	19,00,000
Class of 2016	21,78,305	20,25,000
Class of 2017	20,90,211	20,76,383
Class of 2018	22,13,592	22,00,000
Class of 2019	24,35,915	24,02,449

YEAR-ON-YEAR INCREASE IN COMPANIES AND OFFERS		
Year and Class Size	Registered Companies	Offers
Class of 2015 - 760	267	987
Class of 2016 - 813	323	1149
Class of 2017 - 903	411	1113
Class of 2018 - 875	375	1136
Class of 2019 - 884	373	1309



PLACEMENT INDUSTRY WISE

Figures in Percentages



COMPARISON 2018 - 2019

Function-wise offers	2018 (%)	2019 (%)
Analytics	4	3
Consulting	23	25
Finance	5	10
General management / Strategic Planning	12	17
Operations	9	9
Others	11	3
Product Management	10	15
Project Management	2	2
Sales & Marketing	21	14
Technology	1	2

Industry-wise offers	2018 (%)	2019 (%)
Advt/Media/Comm/PR/ Entertainment	2	2
Banks/Financial Institutions/ Financial Services	5	10
Consulting	23	23
E-Commerce	10	10
FMCG/Retail/Consumer Durables	9	5
High Technology Electronics/ Manufacturing/Service	1	1
Infrastructure/ Construction/Real Estate	4	2
IT Consulting	2	1
IT/ITES	13	19
Manufacturing	8	2
Oil/Energy/ Petroleum/Minerals	3	5
Others	3	9
Pharma/Biotech/Healthcare/ Hospitals	6	4
Technology	4	4
Transportation/Logistics Operations	2	3

PLACEMENT FUNCTION WISE

Figures in Percentages



Consulting, IT/ITES, E-Commerce and BFSI were the most preferred industries to move into by the ISB graduates. However, a wide range of industries like Education / Teaching & Training, Telecom and Chemical / Fertilizers /Pesticides etc also adorned the spectrum of industries hiring at ISB. Similarly, while Consulting, Product Management, General Management/Strategic Planning and Sales & Marketing remained the top functions into which ISB graduates moved to, some of them also chose to work in functions like Human Resources, Business Research, Research & Development as well as Services.



INDUSTRY-WISE OFFERS

CAS Industry	Mid 80% average CTC		80% CTC Range in Lakhs
	2018	2019	2019
Advt/Media/Comm/PR/Entertainment	19,54,667	22,77,187	17.3 - 30
Banks/Financial Institutions/Financial Services	20,49,421	22,58,427	18 - 30
Chemical / Fertilizers /Pesticides	23,51,440	26,22,800	24.74 - 27.70
Consulting	23,26,306	26,48,943	19.2 - 33.67
E-Commerce	23,44,095	23,39,390	19.8 - 29.3
Education / Teaching & Training	22,68,182	20,20,000	19 - 22
FMCG/Retail/Consumer Durables	21,32,914	21,81,928	15.2 - 29.64
Govt/PSUs/NGOs/Forces/Services	17,50,000	15,33,333	15 - 16
High Technology Electronics/ Manufacturing/Service	32,34,375	27,25,000	20 - 32
Infrastructure/ Construction/Real Estate	21,52,624	23,18,750	18 - 27
Insurance	-	25,00,000	25 - 25
IT Consulting	20,63,124	21,33,437	18 - 24
IT/ITES	22,34,517	24,82,689	19 - 34.2
Manufacturing	21,02,634	22,42,500	18 - 26
Marketing	18,00,000	28,40,000	26 - 30
Oil/Energy/ Petroleum/Minerals	21,70,684	23,54,638	19.5 - 35.01
Others	21,53,747	22,11,818	18 - 27
Pharma/Biotech/Healthcare/Hospitals	22,03,832	24,55,928	18 - 32
Technology	22,92,790	26,62,890	20 - 37.22
Telecom	22,50,000	26,66,667	25 - 28
Transportation/Logistics/Operations	24,36,364	23,80,000	18 - 27

FUNCTION-WISE OFFERS

CAS Function	Mid 80% average CTC		80% CTC Range in Lakhs
	2018	2019	2019
Analytics	22,54,403	22,93,690	19.8 - 27.31
Business Research	19,44,667	22,00,000	22-22
Consulting	22,78,827	25,99,667	18 - 33.67
Finance	20,99,365	25,10,012	17 - 36.14
General management / Strategic Planning	21,55,785	22,57,204	18 - 28
Human Resources	18,00,000	20,50,004	15 - 26
Operations	22,54,183	24,29,580	20 - 32
Others	19,86,410	22,51,700	20 - 24.5
Product Management	24,78,836	25,15,363	20 - 32
Project Management	22,68,462	20,14,595	17 - 23.5
Research & Development	-	20,80,000	20.8 - 20.8
Sales & Marketing	21,80,935	23,16,847	18.1 - 31
Services	18,00,000	25,00,000	25 - 25
Technology	25,08,128	27,06,104	18 - 37.98



LIST OF RECRUITERS (PAST 2+ YEARS)

A.T. Kearney Limited
 Abhibus Services (India) Pvt Ltd
 ABP News Network Pvt Ltd
 Accelya
 Accenture Solutions Pvt Ltd
 ACE Engineering Academy
 Adani Group
 Aditya Birla Group
 ADP India Pvt Ltd
 Alphonso Inc
 Alvarez & Marsal India Pvt Ltd
 Amazon
 Amway India
 Anheuser Busch InBev
 ANI Technologies Pvt Ltd
 Applaud Solutions India Pvt Ltd
 Apple South Asia Pte Ltd
 Arcesium India Pvt Ltd
 ARGA Investment Management
 Athenahealth
 Axis Bank
 Azure Power
 B9 Beverages Pvt Ltd
 Bain & Company India Pvt Ltd
 Bajaj Finserv
 Barclays GSC
 Bharti Airtel
 Biocon
 Bizongo
 Blue Jay Finlease Ltd
 BRIDGE2i Analytics Solutions
 Brillio Technologies
 BrowserStack
 Bundl Technologies Pvt Ltd
 Capillary Technologies
 Cars24 Services Pvt Ltd
 eClerx Services Limited
 Glenmark Pharmaceuticals
 Goldman Sachs
 Intellicar Telematics Pvt Ltd
 Invest Punjab
 Johnson & Johnson
 Krsnaa Diagnostics
 Power Exchange India Ltd
 Samagra
 Sona Comstar (A Blackstone Portfolio company)
 StateStreet
 TeamLease Services Ltd.
 Think & Learn Pvt Ltd (Byju's The Learning App)
 Citibank N.A.
 Cleartrip Pvt Ltd
 Click Labs Pvt Ltd
 Cloudtail India Pvt Ltd
 Cognizant
 Colgate Palmolive India Limited
 Continental Hospitals Pvt Ltd
 Coromandel International Ltd
 Credit Suisse Services (India) Pvt Ltd
 CureFit Healthcare Pvt Ltd
 CYGNI Energy Private Limited
 D. E. Shaw India Private Limited
 Deloitte Touche Tomatsu India LLP
 Deloitte USI
 DHR Holding India Pvt Ltd
 Dr Reddys Laboratories
 Droom Technology Pvt Ltd
 Ecolab
 Edfora Infotech Private Limited
 Envestnet Yodlee
 Ernst & Young LLP
 Ernst & Young, MENA
 Estee Advisors Pvt Ltd
 EXL Service
 EY-Parthenon

FieldFresh Foods Pvt Ltd
 Fintellix Solutions Pvt Ltd
 Firstcry(Brainbees Solutions Pvt Ltd)
 Flipkart.com
 FourKites India Pvt Ltd
 Freshworks Technologies Pvt Ltd
 FTI Consulting India Pvt Ltd
 Genpact India Pvt Ltd
 GEP Solutions Pvt Ltd
 Godrej Industries Limited
 Google India Pvt Ltd
 Grabtaxi Holdings
 Greatest Common Factor (GCF)
 HDFC Bank
 Hero MotoCorp Ltd
 Hexaware Technologies Ltd
 Hilti India Pvt Ltd
 Hinduja Group Limited
 Hindustan Coca-Cola Beverages Pvt Ltd
 Hindustan Unilever Limited
 Honeywell India
 Hongkong and Shanghai Banking Corporation
 HSBC HDPI
 HT Digital Streams Ltd
 ICICI Bank
 IKS Health
 Indegene
 India Ratings and Research Pvt Ltd
 Infosys Consulting
 InMobi Technologies Pvt Ltd
 Innovaccer Analytics Pvt Ltd
 ILEG - Planning Dept., Government of Andhra Pradesh
 InterGlobe Aviation Limited
 Intueri Consulting LLP
 IQVIA
 ITC Infotech India Ltd
 J K Oorganisation
 Jivox Software India Pvt Ltd
 Jocata- A Bill Desk Company
 JPMorgan Chase & Company
 Jubilant FoodWorks Ltd
 Kalpataru Ltd
 Keva
 Kony India Pvt Ltd
 KPMG
 L.E.K. Consulting India Pvt Ltd
 Loreal India Pvt Ltd
 Larsen & Toubro Infotech
 Lendingkart Technologies Pvt Ltd
 Lenskart Solutions Pvt Ltd
 Liberty General Insurance Ltd
 LocoNav
 Lodha Group
 Lohia Corp Ltd
 Media.net Software Solutions India Pvt Ltd
 Magicpin
 Make My Trip
 MAQ Software
 Matrix Partners India
 Max Life Insurance
 McKinsey & Company
 Mercer
 Microsoft India Pvt Ltd
 Mindtree
 MoEngage India Pvt Ltd
 MPS Limited
 Myntra Designs
 Nagarro Software Pvt Ltd
 Nestle India Ltd
 NetApp
 Novocura Tech Health Services Pvt Ltd
 NSEIT Limited
 Nucleus Vision
 Nykaa

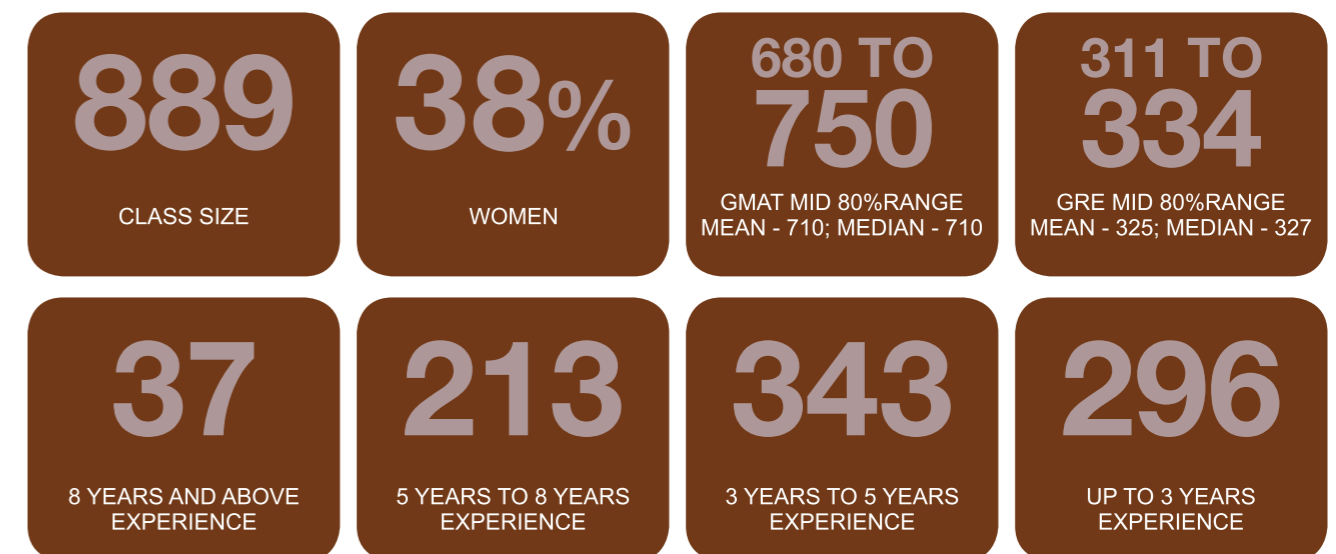
One97 Communications Pvt Ltd
 OpenText
 Optum
 Optum Global Solutions
 Oravel Stays Pvt Ltd
 Philips India Limited
 Piramal Group
 Play Games24x7
 Positive Moves Consulting
 Postman
 Procter & Gamble
 Publicis.Sapient
 Puranik Builders Ltd
 PWC DIAC
 PwC India Pvt Ltd
 Rainbow Children's Medicare Pvt Ltd
 Razorpay Software Pvt Ltd
 RBS Services India Pvt Ltd
 Reliance Industries Limited
 Rivigo Services Pvt Ltd
 Roland Berger Pvt Ltd
 RPG Group
 Samsung Eelctronics
 Samsung R&D Institute India Bangalore
 Searce
 Shapoorji Pallonji And Company Pvt Ltd
 Shell India Markets Pvt Ltd
 Shoptimize India Pvt Ltd
 Siemens Management Consulting
 Siemens SGP
 Siemens Technology and Services Pvt Ltd
 DCS Advisory
 Spencer's Retail Ltd
 Star India Pvt Ltd
 Steer Advisory Services Pvt Ltd
 Sterlite Power
 Sterlite Technologies Limited
 Suburban Diagnostics (I) Pvt Ltd
 Super Highway Pvt Ltd (Shuttli)
 Svakarma Finance
 Tech Mahindra Limited
 Techno Brain Group
 The Boston Consulting Group
 The Fung Group
 The Nudge Foundation
 ThoughtWorks
 Tiger Analytics
 Times Internet Limited
 Tolaram Corporation Pte Ltd
 Trident Limited
 Tripoto Travel Pvt Ltd
 TVS Motor Company Ltd
 Uber India Systems Pvt Ltd
 Udaan.com
 Unacademy
 Vector Consulting Group
 Verse Innovation
 Viacom 18 Media Pvt Ltd
 Virtuous Retail
 Virtusa Consulting Services Pvt Ltd
 Walmart India
 WaterHealth India Pvt Ltd
 West Pharmaceutical Packaging India Pvt Ltd
 Wipro Limited
 WNS Global Services Pvt Ltd
 Y Media Labs
 Yes Bank
 Zeta
 Zomato Media Pvt Ltd
 ZS Associates
 Zynga Game Network India Pvt Ltd

PROFILE OF CLASS OF 2020

The one-year Post Graduate Programme (PGP) at ISB attracts the finest talent from various industries with experience across functions. The Class of 2020 comprises a pool of students from varied backgrounds such as Consulting, Finance, Marketing, Technology, Medicine, Merchant Navy and Defense among others. Many students also come with the experience of working across geographies. While their backgrounds may be different, they share the same enthusiasm for taking up challenges and gaining new perspectives. This creates an environment conducive to healthy exchange of ideas and a rich classroom experience.

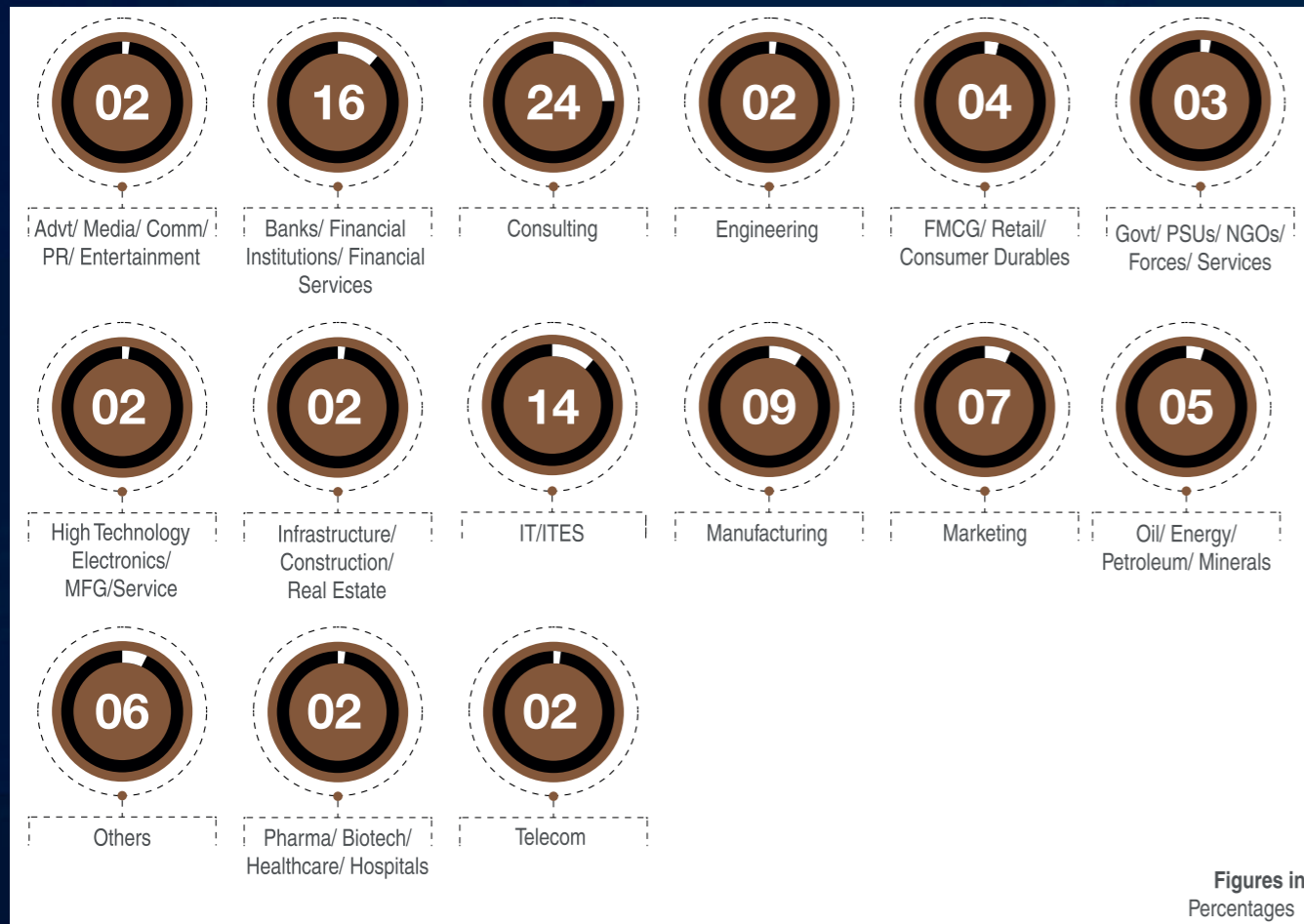
MORE TALENT WITH TWO CAMPUSES

Retaining the philosophy of 'One school - Two campuses', ISB's admission policy, academic calendar, mix of resident and visiting faculty (from our partner schools and luminary corporate leaders) and placement policy have continued to remain common for both the campuses. As for admissions, students are drawn from a common merit list and assigned to either of the campuses randomly in the ratio of class capacities. There are exchange terms between Mohali and Hyderabad campuses to promote interaction between the students. The placement portal is common for both campuses and recruiters have access to the combined pool of talent.



*The above list is not exhaustive and is only aimed at giving an indication of the range of companies that have recruited at ISB campus over the past few years.

CLASS OF 2020 - INDUSTRY WISE



CLASS OF 2020 - FUNCTION WISE



PROFESSIONAL CLUBS

The wide variety of student clubs reflects the diversity of ISB community. The clubs give students opportunities to apply their classroom learning and to gain invaluable leadership and life skills. In addition to connecting with others who have similar interests, the students get a platform to interact with alumni and professionals in their fields of interest, helping them build formal and informal networks, while exploring career opportunities. Professional Clubs organize Speaker Sessions, Workshops, Peer Learning sessions and other Learning & Development initiatives that help students make informed choices about their careers post ISB.



ENERGY CLUB

The Energy Club works on creating unique opportunities for students to engage with the energy industry. In focusing on the business aspects of the energy and power sectors, across conventional and alternative resources, it aims at providing access to educational opportunities to explore the latest in industry developments and network with industry leaders and policy makers.

Sample Past Recruiters: Cairn India | CESC | Kalpataru | Mytrah | Schneider Electric | Shell | Tata Power Solar | Tricon Energy Inc | Adani Group

 **6.7** YEARS OF AVERAGE EXPERIENCE

ENTREPRENEURSHIP AND VENTURE CAPITAL CLUB

The focus of the Entrepreneurship and Venture Capital (EVC) Club is to foster entrepreneurial thinking and increase the number of successful business ventures at ISB by institutionalizing the entrepreneurial culture. The club enables the achievement of this goal by providing timely resources, relevant contacts and organising events like the venture capital investment competition, idea lab sessions, elevator pitches, business plan workshops and an entrepreneurship conclave.

 **3.8** YEARS OF AVERAGE EXPERIENCE

BUSINESS TECHNOLOGY CLUB

The Business Technology Club aims to bring together students interested in careers focused at the intersection of business and technology. The club seeks to equip its members with the relevant skills and exposure to achieve their goals by engaging meaningfully with industry leaders, expanding their professional network, and by leveraging members' experience to create and share knowledge

Sample Past Recruiters: Amazon | Apple | BonVita Technologies | Cleartrip | Cognizant | Danaher Corporation | Facebook | Flipkart | FreshWorks | Google | MakeMyTrip | Microsoft | Paytm | Samsung | Snapdeal | Tata Communications | Tech Mahindra | Virtusa | Wipro | Zynga

 **3.8** YEARS OF AVERAGE EXPERIENCE

CONSULTING CLUB

The Consulting Club seeks to equip its members with resources to build a successful career in consulting. The club anchors these efforts by creating forums where participants can learn and imbibe skills and best practices from industry experts, and by spearheading initiatives that enable students to assimilate these learnings into practical applications.

Sample Past Recruiters: A. T. Kearney | Alvarez and Marsal | Accenture | BMGI | Cognizant | Dalberg | Deloitte | EY | GEP | KPMG | McKinsey | L.E.K. Consulting | PwC DIAC (Diamond Management Consulting) | The Boston Consulting Group | Vector Consulting Group | ZS Associates | Bain and Company | Roland Berger | FTI Consulting

 **3.7** YEARS OF AVERAGE EXPERIENCE

FINANCE CLUB

The Finance Club equips its members with skill sets and capabilities to develop as successful finance professionals. The club organises speaker sessions with industry experts, technical workshops and finance conferences to create a platform for continuous learning. The club members come from diverse backgrounds including banking, trading, research, economics, insurance, operations, manufacturing and IT.

Sample Past Recruiters: Ambit Capital | Arcesium India | Axis Bank | Bandhan Bank | Citibank NA | Fidelity Investments | Fullerton India Ltd | ICICI Prudential Asset Management | JP Morgan | Matrix Partners | Nomura | Sabre Capital | Protiviti | Siemens | Yes Bank | Arga Investments | HDFC Bank | ICICI Bank | Credit Suisse

 **3.5** YEARS OF AVERAGE EXPERIENCE

HEALTHCARE CLUB

The Healthcare industry (pharmaceuticals, medical devices, hospitals, diagnostics, e-commerce and technology in healthcare) presents immense business opportunities and management challenges. The club aims to build awareness and knowledge of the industry by organising speaker sessions, onsite visits and a conclave on healthcare and pharma. Members of the Healthcare Club come from diverse backgrounds including pharmaceuticals, medical devices, hospitals, consulting, operations and IT.

Sample Past Recruiters: Athena Health | Apollo health & Lifestyle Ltd | Biocon | Cipla | Dr. Reddy's | Indegene Inc | Johnson & Johnson Pvt Ltd | Laurus Labs Pvt. Ltd. | MAX Health Care | Mylan Laboratories | Narayana Hrudalayala Ltd | Novartis Healthcare | Practo | Roche Products | UnitedHealth Group | Rainbow Hospitals | Suburban Diagnostics | West Pharmaceutical

 **4.0** YEARS OF AVERAGE EXPERIENCE

MANUFACTURING & OPERATIONS CLUB

The Manufacturing and Operations Club focuses on strategy, project development, operations and supply chain management, Optimization and consulting in the manufacturing and allied sectors. In addition to providing a forum for discussion and knowledge enhancement for students, the club also provides holistic services to both recruiting companies and students to pursue professional interests and rewarding careers in the manufacturing and operations fields.

Sample Past Recruiters: Anand Automotive | Apple | Cummins India | Daimler India | Freudenberg | Hero MotoCorp Ltd | Hinduja Group Ltd | Hilti | Jindal Stainless Ltd | JK Group | Mahindra & Mahindra Ltd | Mahindra Comviva | Tata Steel Ltd | Tolaram Group | Trident Group | TVS Motor Company Ltd | Adani Group | Reliance Group



NET IMPACT CLUB

ISB Net Impact Club was started to help future leaders use the power of business to make a difference to society. The club has conducted excellent programmes, such as ISB Global Pro-bono Consulting, iDiya - National Social Ideas Challenge, Board Fellows, Social Responsibility Conclave, and ISB Responsible, with a special focus on development sector careers.

Sample Past Recruiters: Acumen Fund | Global Fund Intellectap | Khemka Foundation | Michael & Susan Dell Foundation | Naandi Foundation | NISG | Nudge Foundation



MARKETING CLUB

The team members of this club are some of the most motivated people on campus, bound together by a passion for the art and science of marketing. The club aims to sharpen the skills of the members, and act as a bridge between industry and the vast pool of marketing talent at ISB.

Sample Past Recruiters: Future Group | Godrej Industries | Hindustan Unilever | Markets and Markets | Nestle | OYO Rooms | RPG Group | Tolaram Group | Turtle | Walmart | P&G | Kraft Heinz | AB Inbev

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PUBLIC POLICY CLUB

The club creates awareness about careers in public policy and disseminates knowledge about policy, economy, and government, providing a platform within ISB to nurture future business leaders in the public policy domain. Members come from diverse backgrounds including legal, insurance, not-for-profit, social-sector consulting and PSUs. The Club organizes talks and seminars that brings together Foundations, Government and quasi-Government bodies for a dialogue with ISB students.



RETAIL & ECOMMERCE CLUB

The Retail sector promises to be one of the fastest growing in the years to come, and India is one of the largest retail destinations globally. ISB Retail Club aims to help its members forge a career in retailing by building salient platforms that provide the right skills and knowledge through interactions with the industry and academia.

Sample Past Recruiters: Ab Inbev | Amazon | Arvind Fashions | Bizongo | Bundl Technologies | Blue Stone Jewellery | Cloutail | Ethos Limited | Flipkart | Future Group | Myntra | RPG Group | Snapdeal | Turtle Limited | Reliance Brands | Udaan.com



SREI REAL ESTATE AND INFRASTRUCTURE CLUB

This professional club aims to facilitate a constructive dialogue between the industry and the student body. The objective of the club is to serve as a forum for its stakeholders, to exchange ideas and experiences, in order to facilitate enriched learning and career development.

Sample Past Recruiters: Adani | Arvind Infrastructure Ltd | Brigade Enterprises Ltd | Indian ports | Kalpataru | KUL Kumar Builders | Lodha Group | NCC Ltd | Oberoi Realty Ltd | Shapoorji Pallonji & Company Pvt Ltd



SENIOR EXECUTIVES CLUB

The Senior Executive Club collectively brings together the most experienced individuals from the entire class of students at ISB. With individual experiences ranging from a minimum of eight years to over 20 years, the club is truly representative of the rich diversity in industry and function that characterizes ISB. We believe that this group of individuals is a prime example of "Leaders Ready to Excel." By combining their in-depth industry know how with the rigorous training at ISB, these professionals are ready to take up leadership challenges offered by businesses. Companies have successfully recruited members of the Senior Executives Club for leadership positions across different industries and some of the alumni hold positions of prominence in their respective field.

Sample Past Recruiters: Accenture | Adani | Bharti Airtel | BonVita Technologies | Cognizant | Danaher Corporation | EYGDN | Genpact | Godrej | Indegene | Jivox Software | Kalpataru |



WOMEN IN BUSINESS (WIB)

Women in Business is a student run professional club on campus that was established in 2010 with the aim of empowering the women student community and equipping them to better accomplish personal and professional goals. This year ISB has the highest ever percentage of women in the cohort – almost 38%. The Women in Business Club aims to Empower Women across India:

- By arming them with the tools to succeed in the world of business through essential skill enhancement initiatives
- By giving them a strong resource pool for support and guidance through establishing a strong network with corporate organisations and women business leaders
- By ensuring that women lead across all levels of business through partnerships with many non-profit organisations or women social entrepreneurs for the social and economic upliftment of underprivileged women.

 **3.6** YEARS OF
AVERAGE
EXPERIENCE





Hyderabad campus



Mohali campus

ISB vision is to be an internationally top-ranked, research-driven, independent management institution that grooms future leaders for India and the world. Over the years, the school has built associations with top-ranked schools across the globe, such as the Kellogg School of Management, The Wharton School, the London Business School, MIT Sloan School of Management and The Fletcher School. ISB's research output has also been recognised as the highest amongst all B-Schools in India in the last decade. ISB offers the Post Graduate Programme concurrently at two campuses - Hyderabad, Telangana and Mohali, Punjab. The two campuses also follow unified processes for admissions and placements. Both the campuses integrate world class academic and residential facilities that help create a perfect balance between the rigour of intense learning and an enriching campus life.



Indian School of Business

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