



# PLACEMENT REPORT

# 2018



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**DEAR RECRUITER,**

At the Indian School of Business, we are driven by the vision of creating an impact on business and society by grooming our students to be responsible leaders of tomorrow.

Today, ISB grads have made a mark for themselves in whatever area they chose to pursue their careers - private, public and the non-profit sectors.

Our 8500+ alumni are working in leading companies in over 100 countries across the world with several of them in CXO level roles. They have proved their ability to innovate, lead teams across countries and cultures, work in a dynamic business scenario and are contributing to the success of their respective organisations. I am proud to share that their performance has been greatly appreciated.

Last year, many of you were on the campus in strength, making a record number of offers to the students graduating from the School. The Class of 2018 received the highest number of job offers in the country, including from the government sector. Several of them were accepted in leadership roles in India and abroad. Our women students

continue to perform extremely well in the industry of their choice, and in leadership roles.

On our part, we continue to offer management education that is comparable to the best business schools globally. Our resident and international faculty bring cutting edge curriculum and learning into the classroom. This gives our students exposure to best business practices that are current and global. Additionally, our students learn how to manage people and situations from business leaders like you through the year and these go a long way in enabling them to put theory to practice and seamlessly assume the mantle of leadership in the future.

Thank you for your interest in hiring our students, year after year. We look forward to hosting you at the Indian School of Business once again for the Class of 2019.

Best regards,

**Dr. Chandan Chowdhury**  
Associate Dean & Practice Professor

**DEAR RECRUITER,**

We take pride in presenting to you our Placement Report for the PGP Class of 2018. This also includes a brief profile and composition of the Class of 2019.

We had an exceptional year on the Placements front in terms of number of job offers and salaries offered and more importantly on the diverse kind of roles and responsibilities that you hired our graduates for. We welcomed a lot of new organisations, including from government and quasi-government sector to hire our graduates.

We take pride in the diversity factor of our class with almost all industries and functions being represented in the PGP Class. Our women students form 31% of the class, which is one of the highest number in this part of the world. We have a strong representation of students with 8+ years of experience who could fulfill requirements for senior level roles in your organisation.

Our alumni work very closely with us on the Learning and Development front with the students. We host our

alumni for knowledge sessions on various industries and functions that gives the students insights into the latest that the industry expects from them. Our Professional Clubs, as enumerated in the report, act as catalyst for meaningful interactions with the industry and other stakeholders to inculcate leadership traits in our students. This combined with the work experience and academic rigor at ISB makes our students embrace all levels of leadership roles in the organizations they choose to work for.

We once again thank you for partnering with us for your talent requirements and endeavor to work with you to forge even stronger bonds in the future.

Warm Regards,

**Uday Virmani**  
Director- Career Advancement Services

ISB's class of 2018 saw a robust placement, A total of 375 companies registered for the campus placements for the Class of 2018. Besides the regular marquee recruiters, there was a slew of new companies on the placement roster this year: To name a few Alvarez and Marsal, Arthur D Little, Samsung R&D, Indigo Aviation, Adobe, Sabre Partners, CX Advisors, Essel Group, Bajaj Finserv, ABP News Network, Honeywell India, PhonePe, OP Jindal Global University among many others.

The foundation of the successful Placement season was laid by inviting more than 150 companies for Pre-Placement Process, Seminars, Workshops and Industry treks. 200+ students went on industry treks to more than 20 organizations.

### HAPPY HUNTING GROUND FOR LEADERSHIP ROLES

Companies, across geographies and sectors, continued with the trend of hiring ISB students in large numbers for their prestigious Leadership and Management Training programs. These roles are aimed at building the leadership pipeline for the participating companies with a lot of them giving exposure to students to various functions and interactions with the top leadership in their organizations. Some of the leading participants were Aditya Birla Group, Amazon, HUL, Johnson & Johnson Medical India, Nestle, Siemens, Max Healthcare, and Ashok Leyland among others.

### STRONG WOMEN REPRESENTATION

Women students at ISB have comprised more than 30% of the class for the last many years and the Class of 2018 continued the trend. Women students fared exceptionally well both in terms of offers received as well as roles. Reflecting a trend of recruiting women for strategic roles, several leading companies offered roles such as Country Head, Country Manager, DGM, EA to CEO and General Manager among others. We will continue to work with other organizations that are looking at fulfilling their senior women leadership pipeline.

### CONSULTING AND IT/ITES ARE LEADING RECRUITERS

Consulting sector was the among the top recruiter, contributing offers from companies including Alvarez and Marsal, Arthur D Little, A T Kearney, Accenture, Boston Consulting Group, Bain and Company, Deloitte, Ernst & Young, FTI Consulting, L.E.K Consulting, KPMG, McKinsey & Company, PwC, Siemens Management Consulting, and ZS Associates among others. Another large set of offers came from the IT/ITES sector on campus.

### CONSISTENT ENGAGEMENT WITH HEALTHCARE & PHARMA AND BFSI

The Healthcare & Pharma Sector made its presence felt and contributed 6% of offers, which were made by leading players in Pharmaceutical, Medical Devices, Hospitals and Pharma Technology and E-Commerce space. We had a strong presence of Leadership Roles from these sub-sectors besides roles in Business Development, Strategy, Operations & Supply Chain and Consulting. The BFSI sector has been represented by firms including Axis Bank, Citibank, Kautilya Finance, Goldman Sachs, IndusInd Bank, IDBI Asset Management, Kotak Mahindra Bank, Matrix Partners, Mercer Financial Services and Yes Bank among others also showed continued interest with nearly 5% of the total offers coming from this sector.

### INTERNATIONAL PLACEMENTS

We continued with our momentum of placing our students at International locations. Firms from Hong Kong, Singapore, Indonesia, Thailand, Malaysia, Nigeria, Dubai and other parts of the world have come and hired talent from ISB in the past. Our graduates have gone on to lead some of the leading corporations around the globe in sectors as diverse as Finance, FMCG, Technology, among others. 22 International companies participated in placements for the Class of 2018 and made 42 offers. Arthur D Little; Dubai, Cargill, Chemaf, Damac, Siemens, Kalpataru International were among the international companies that made their presence felt on the ISB campus.

### ISB GRADUATES TO WORK WITH GOVERNMENT, QUASI-GOVERNMENT BODIES AND MULTILATERAL AGENCIES

For the first time Indian Ports Association came and hired from ISB from class of 2018. Andhra Pradesh Government continued hiring for the third year in row for its important departments. The students were recruited for roles in Infrastructure, Tourism, Information-Technology among others. We have initiated talks with Haryana, Delhi and Maharashtra state governments and other government and quasi-government bodies for similar collaboration for present and future batches.

### ROBUST HIRING BY E-COMMERCE AND TECHNOLOGY COMPANIES

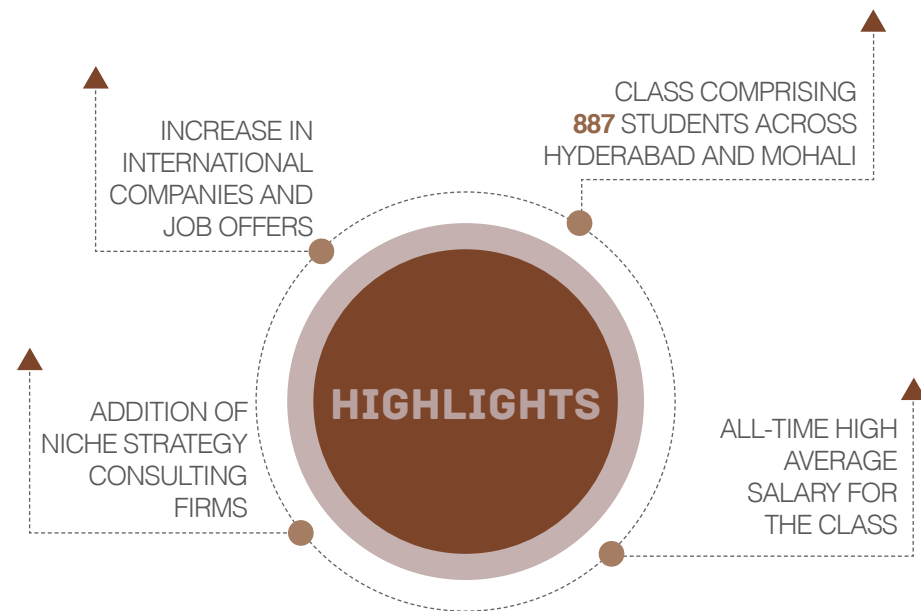
Marquee names along with startups in the domain of Payment Solutions, Analytics, Medical, Education, Travel, Transportation, and Retail continued robust hiring from the campus. Amazon, Flipkart, PhonePe, Rivigo, LensKart, Uber, Shuttl, Paytm, were among other E-commerce and startups continued with their strong presence and offered multiple roles - Product, sales, project management, strategy and operations.

### FURTHER INROADS INTO MARQUEE FMCG/MARKETING FIRMS

Besides Sales and Marketing, some of the top FMCG MNCs picked up lateral talent from ISB in functions such as Supply Chain, Operations, Strategy, Finance and Human Resources. Kraft Heinz and Reliance Brands hired for the first time from ISB.







YEAR ON YEAR DATA FOR 80% MEAN AND MEDIAN CTC (IN INR)		
Year	80% Mean	80% Median
Class of 2014	18,15,964	18,00,000
Class of 2015	19,12,444	19,00,000
Class of 2016	21,78,305	20,25,000
Class of 2017	20,90,211	20,76,383
Class of 2018	22,13,592	22,00,000

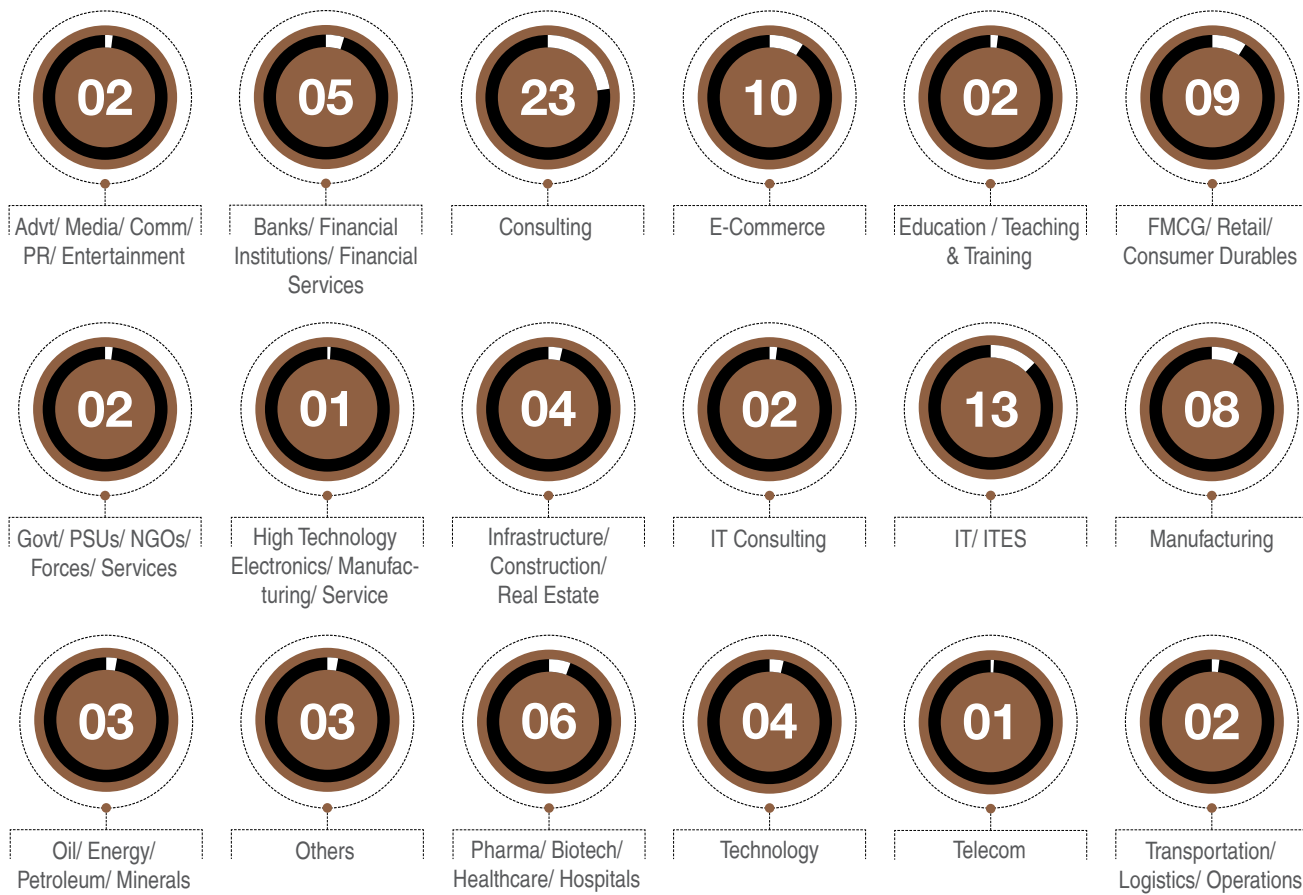
YEAR-ON-YEAR INCREASE IN COMPANIES AND OFFERS		
Year and Class Size	Registered Companies	Offers
Class of 2014 - 770	339	876
Class of 2015 - 760	267	987
Class of 2016 - 813	323	1149
Class of 2017 - 903	411	1113
Class of 2018 - 875	375	1136





## PLACEMENT INDUSTRY WISE

Figures in Percentages



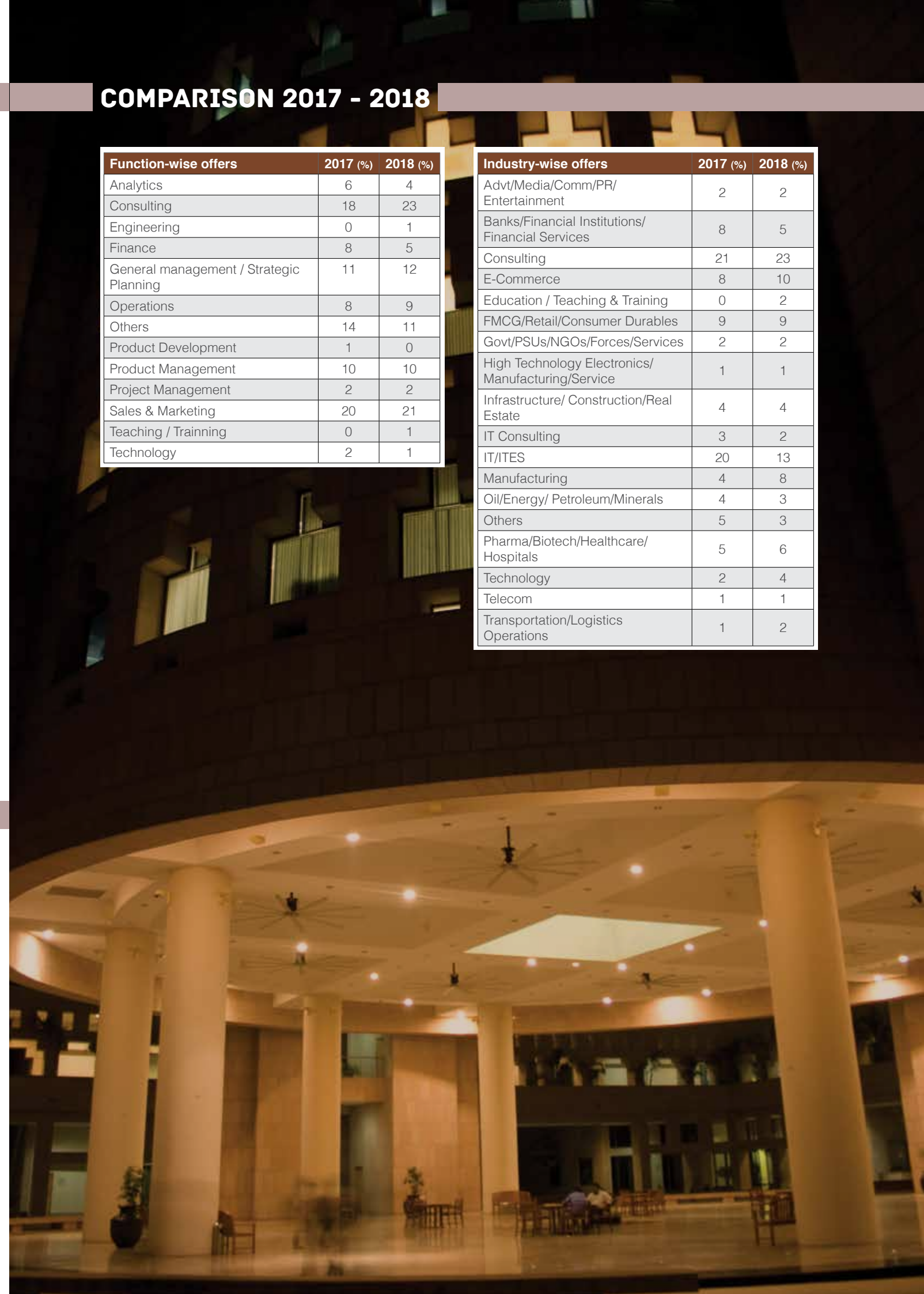
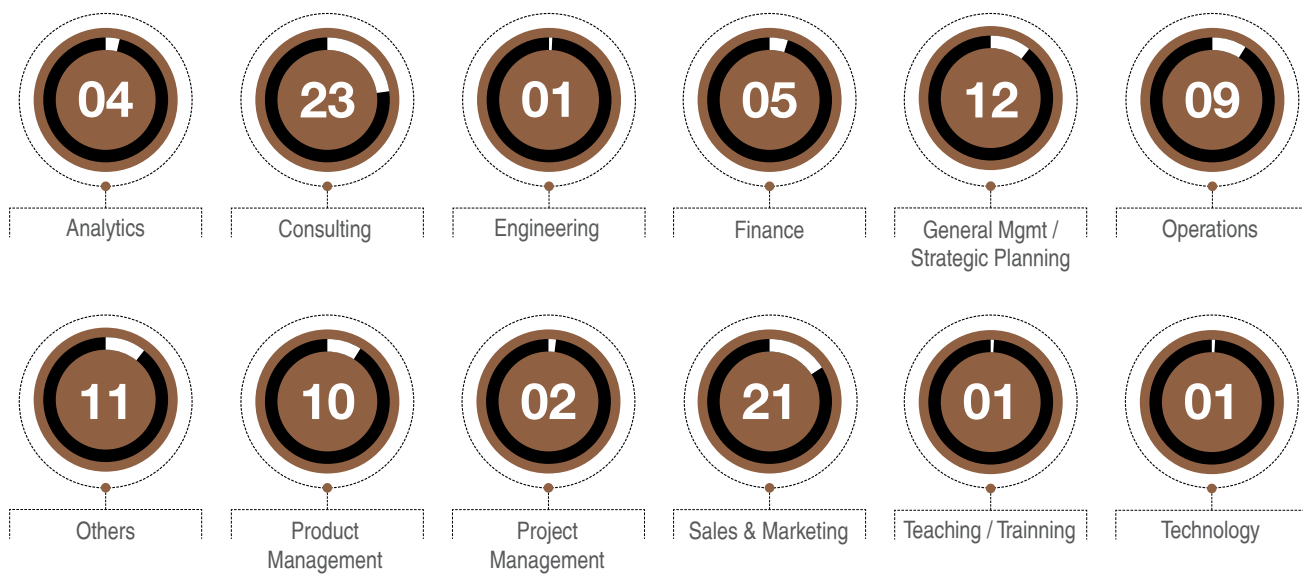
## COMPARISON 2017 - 2018

Function-wise offers	2017 (%)	2018 (%)
Analytics	6	4
Consulting	18	23
Engineering	0	1
Finance	8	5
General management / Strategic Planning	11	12
Operations	8	9
Others	14	11
Product Development	1	0
Product Management	10	10
Project Management	2	2
Sales & Marketing	20	21
Teaching / Training	0	1
Technology	2	1

Industry-wise offers	2017 (%)	2018 (%)
Advt/Media/Comm/PR/ Entertainment	2	2
Banks/Financial Institutions/ Financial Services	8	5
Consulting	21	23
E-Commerce	8	10
Education / Teaching & Training	0	2
FMCG/Retail/Consumer Durables	9	9
Govt/PSUs/NGOs/Forces/Services	2	2
High Technology Electronics/ Manufacturing/Service	1	1
Infrastructure/ Construction/Real Estate	4	4
IT Consulting	3	2
IT/ITES	20	13
Manufacturing	4	8
Oil/Energy/ Petroleum/Minerals	4	3
Others	5	3
Pharma/Biotech/Healthcare/ Hospitals	5	6
Technology	2	4
Telecom	1	1
Transportation/Logistics Operations	1	2

## PLACEMENT FUNCTION WISE

Figures in Percentages





**LEADING FUNCTIONAL CHOICES**

Consulting, Sales and Marketing and General Management/ Strategic Planning were the three most preferred functional areas for ISB graduates. Recruiting companies for General Management/ Strategic Planning roles included Accenture, ABG, HUL, P&G, Godrej, Hero Motocorp, Infosys, Lodha, and Max Healthcare, among many others.

ISB follows the 'Rolling Placements' concept - a lateral hiring process spread over several months, giving both the recruiters and the students, time to find their best fit. During this period, the School also supports and encourages students in their independent search efforts to find their preferred careers. Through these various options, the School aims to provide students with more offers as well as a variety of roles to find their best match.



**INDUSTRY-WISE OFFERS**

CAS Industry	Mid 80% average CTC		80% CTC Range in Lakhs
	2017	2018	2018
Advt/Media/Comm/PR/Entertainment	19,74,444	19,54,667	17.35 - 22.50
Banks/Financial Institutions/Financial Services	20,53,868	20,49,421	17.00 - 26.40
Chemical / Fertilizers /Pesticides	18,33,333	23,51,440	23.50 - 23.50
Consulting	21,56,767	23,26,306	17.00 - 29.67
E-Commerce	20,43,434	23,44,095	17.00 - 33.49
Education / Teaching & Training	23,00,000	22,68,182	18.00 - 27.50
Engineering	18,16,667	20,00,000	20.00 - 20.00
FMCG/Retail/Consumer Durables	21,64,085	21,32,914	16.00 - 25.14
Govt/PSUs/NGOs/Forces/Services	17,75,000	17,50,000	15.00 - 18.00
High Technology Electronics/ Manufacturing/Service	18,43,750	32,34,375	28.75 - 35.00
Infrastructure/ Construction/Real Estate	22,27,727	21,52,624	16.77 - 25.00
Insurance	18,00,000	-	-
IT Consulting	18,15,750	20,63,124	18.00 - 22.50
IT/ITES	21,18,228	22,34,517	16.00 - 31.00
Manufacturing	20,65,060	21,02,634	18.00 - 25.00
Marketing	-	18,00,000	18.00 - 18.00
Oil/Energy/ Petroleum/Minerals	20,31,996	21,70,684	17.00 - 30.00
Others	21,38,464	21,53,747	20.00 - 28.00
Pharma/Biotech/Healthcare/Hospitals	20,90,972	22,03,832	18.00 - 27.00
Product Management	-	26,80,000	26.80
Technology	18,42,857	22,92,790	22.00 - 26.80
Telecom	20,77,083	22,50,000	16.00 - 25.00
Transportation/Logistics/Operations	24,62,505	24,36,364	19.00 - 27.00

**FUNCTION-WISE OFFERS**

CAS Function	Mid 80% average CTC		80% CTC Range in Lakhs
	2017	2018	2018
Analytics	28,10,000	22,54,403	17.00 - 26.11
Business Research	22,15,720	19,44,667	17.00 - 23.34
Consulting	28,00,000	22,78,827	16.50 - 27.20
Engineering	26,00,000	20,46,250	16.00 - 25.00
Finance	27,00,000	20,99,365	16.50 - 27.00
General management / Strategic Planning	28,00,017	21,55,785	18.00 - 27.00
Human Resources	25,00,000	18,00,000	18.00 - 18.00
Operations	25,50,000	22,54,183	17.00 - 31.50
Others	28,23,000	19,86,410	16.00 - 27.60
Product Development	28,50,000	25,90,765	23.00 - 31.72
Product Management	28,00,000	24,78,836	18.00 - 33.49
Project Management	26,00,000	22,68,462	18.20 - 27.00
Research & Development	26,00,000	-	-
Sales & Marketing	28,62,948	21,80,935	18.00 - 25.95
Services	18,00,000	18,00,000	18.00 - 18.00
Teaching / Training	-	25,75,000	20.50 - 30.00
Technology	24,12,117	25,08,128	18.00 - 31.82





## LIST OF RECRUITERS (PAST 2+ YEARS)

A.T. Kearney Ltd	Essel Group	Next Education India Pvt Ltd.
AB InBev	Ethos Ltd	Novartis
ABP News Network Pvt Ltd	Eveready Industries India Ltd.	Nykaa
Accelya Kale Solution Lyd	EXL Service	Ola (ANI Technologies Pvt Ltd)
Accenture Solutions Pvt Ltd	e-Zest Solutions Ltd.	OP Jindal Global University
Adani Group	FieldFresh Foods Pvt Ltd	Optum, UHG
Aditya Birla Group	Fintellix Solutions Pvt Ltd	Orient Cement Ltd.
Adobe Systems	Flipkart.com	P&G
Alcon Laboratories	Fosun RZ Capital	Paytm
Alvarez and Marsal	Freudenberg	PhonePe Pvt Ltd
Amazon	FTI Consulting	Polsani Group
Applaud Solutions India Pvt Ltd	Future Group	Positive Moves Consulting
Apple South Asia Pte Ltd	Genpact India Pvt Ltd	Power2SME Pvt. Ltd.
Arcesium India Pvt Ltd	GEP Worldwide	PriceWaterCoopers DIAC
Arthur D. Little Middle East FZ LLC	GlaxoSmithKline Pharmaceuticals Ltd	PwC Pvt. Ltd.
Ashok Leyland	Godrej Industries Ltd	Rainbow Hospitals
AstraZeneca Pharma India Ltd	GO-JEK India Engineering	Ramco Systems Ltd.,
Athena health Technology Pvt Ltd	Google India Pvt Ltd	RBL Bank Ltd
Automatic Data Processing	Government of Andhra Pradesh	RedSeer Management Consulting
Axis Bank	Gwynniebee India Pvt Ltd	Reliance Group
Bain and Company India Pvt. Ltd.	Hero MotoCorp Ltd	Rivigo Services Pvt Ltd
Bajaj Finserv	Hilti India Pvt Ltd	Roland Berger Pvt. Ltd.
Barclays	Hindustan Coca-Cola Beverages Pvt Ltd	RPG
Bharti Airtel Ltd.	Hindustan Unilever Ltd	Rubique (Bestdealfinance.com Pvt. Ltd.)
Biocon Ltd	Holidayiq.com	Sabre Partners
Bondevalue Pte Ltd	Honeywell India	Samagra Development Associates Pvt Ltd.
Capillary Technologies	IDBI Asset Management Ltd	Samsung Electronics
Cargill Asia Pacific Holdings Pte Ltd	Indegene Pvt Ltd	Samsung R&D Institute
Cargill Pre Mix and Nutrition	Indigo Aviation Ltd.	Sankhya Infotech Ltd
Ather Energy Pvt Ltd	Infosys Ltd	SapientRazorfish (Publicis.Sapient)
Electronica Finance Ltd.	Innominds Software Pvt Ltd	Shalina Resources Ltd (Unit: Chemaf)
Greatest Common Factor	Innovaccer Analytics Pvt Ltd	Shapoorji Pallonji Group
Indian Ports Association	ITC Infotech India Ltd	SHELL BUSINESS OPERATIONS
Intueri Consulting LLP	Jaideep Ispat & Alloys Pvt Ltd	Shuttl
JDA Software	Jigserv Digital Pvt Ltd	Siemens AG
Jubilant Foodworks Ltd.	Jivox Software India Pvt Ltd	SightLife Advisory Pvt. Ltd.
Kautilya Finance Investment Advisors	JK Organisation	Soroco Ltd.
Play Games 24x7 Private Ltd	JMC Projects (India) Ltd	Spencer's Retail Ltd.
Prodapt Solutions Pvt Ltd	Johnson & Johnson	STAR INDIA PVT LTD
Reliance Group	Kalpataru Group of Companies	Sterlite Power Transmission Ltd
Availfinance.in	Kony India Pvt Ltd	Sterlite Technologies
Cogo freight Pvt. Ltd.	Kotak Mahindra Bank Ltd	swiggy.com - Bundl Technologies PVT. LTD
Hiveloop Technology (Udaan.com)	KPMG	Syntel Pvt Ltd
Invenzo Labs India Pvt Ltd	Kraft Heinz India	Tata Communications
Karma Healthcare	L.E.K. Consulting	The Boston Consulting Group
Kubric.io	Larsen and Toubro Infotech Ltd	HSBC
Monocept Consulting	Larsen and Toubro Ltd	The Nudge Foundation
Nucleus Vision	Lendingkart	ThoughtWorks
StanPlus Technologies Pvt. Ltd	Lenskart Solutions Pvt Ltd	T-Hub Foundation
TresVista Financial Services	Lodha Group	Tikona Infinet Pvt Ltd
Urban Clap	Loreal	Times Internet Ltd
Cerner Healthcare Solutions Pvt. Ltd.	Mahindra & Mahindra Ltd	Tolaram Group
CGI Information Systems and Management Consultant	makemytrip	Treebo Hotels (Ruptub Solutions Pvt Ltd)
Cipla Ltd.	MAQ Software	Uber
Citibank	Max Bupa Health Insurance Company Ltd	United Airlines Business Services Pvt Ltd
Cloudtail India Pvt Ltd	Max Healthcare Institute Ltd	Universal Hospital
Coffee Day Global Ltd.	Max Life Insurance	Vector Consulting Group
Cognizant Technology Solution	McKinsey & Company	Vijaya Diagnostic Centre Pvt. Ltd.
Credwatch Information Analytics Pvt Ltd	Media.net Software Solutions India Pvt. Ltd.	Virtusa Consulting Services Pvt Ltd
Cummins India Ltd	Mercer Financial Services Middle East Ltd	Visaka Industries Ltd
CX Advisors LLP	Microsoft	Wipro Ltd
DAMAC Group	Mindtree	WNS Global Services Private ltd
Dell International Services India Pvt. Ltd.	Mogli Labs Pvt. Ltd.	Y Media Labs Pvt Ltd
Deloitte Consulting Pvt Ltd.	Mphasis Ltd	YES BANK
DHR Holding India Pvt Ltd	Myntra Designs Pvt Ltd	Zenoti
Directi Internet Solutions Pvt. Ltd.	Mytrah Energy India Pvt Ltd	Zomato Media Pvt Ltd
Dr.Reddy's Laboratories Ltd	Nagarro Software pvt ltd	ZS Associates
Ecoren Energy India Pvt. Ltd	Nalco Water India Ltd	Zynga Game Network India Pvt Ltd
ELASTICRUN	Nearbuy India Pvt. Ltd.	
Ernst And Young India	Nestle India Ltd	

\*The above list is not exhaustive and is only aimed at giving an indication of the range of companies that have recruited at ISB campus over the past few years.

## PROFILE OF CLASS OF 2019

The one year Post Graduate Programme (PGP) at ISB attracts the finest talent from various industries with experience across many functions. The Class of 2019 comprises a pool of students from varied backgrounds such as Consulting, Finance, Marketing, Technology, Medicine, Merchant Navy and Defense among others. Many students also come with the experience of working across geographies. While their backgrounds may be different, they share the same enthusiasm for taking up challenges and gaining new perspectives. This creates an environment conducive to healthy exchange of ideas and a rich classroom experience.

### MORE TALENT WITH TWO CAMPUSES

Retaining the philosophy of 'One school - Two campuses', ISB's admission policy, academic calendar, mix of resident and visiting faculty (from our partner schools) and placement policy have continued to remain common for both the campuses. As for admissions, students are drawn from a common merit list and assigned to either of the campuses randomly in the ratio of class capacities. There are exchange terms between Mohali and Hyderabad campuses to promote interaction between the students. The placement portal is common for both campuses and recruiters have access to the combined pool of talent.

887

CLASS SIZE

34%

WOMEN

680 TO  
750

GMAT MID 80% RANGE  
MEAN - 710; MEDIAN - 710

322 TO  
331

GRE MID 80% RANGE  
MEAN - 326; MEDIAN - 326

37

8 YEARS AND ABOVE  
EXPERIENCE

202

5 YEARS TO 8 YEARS  
EXPERIENCE

361

3 YEARS TO 5 YEARS  
EXPERIENCE

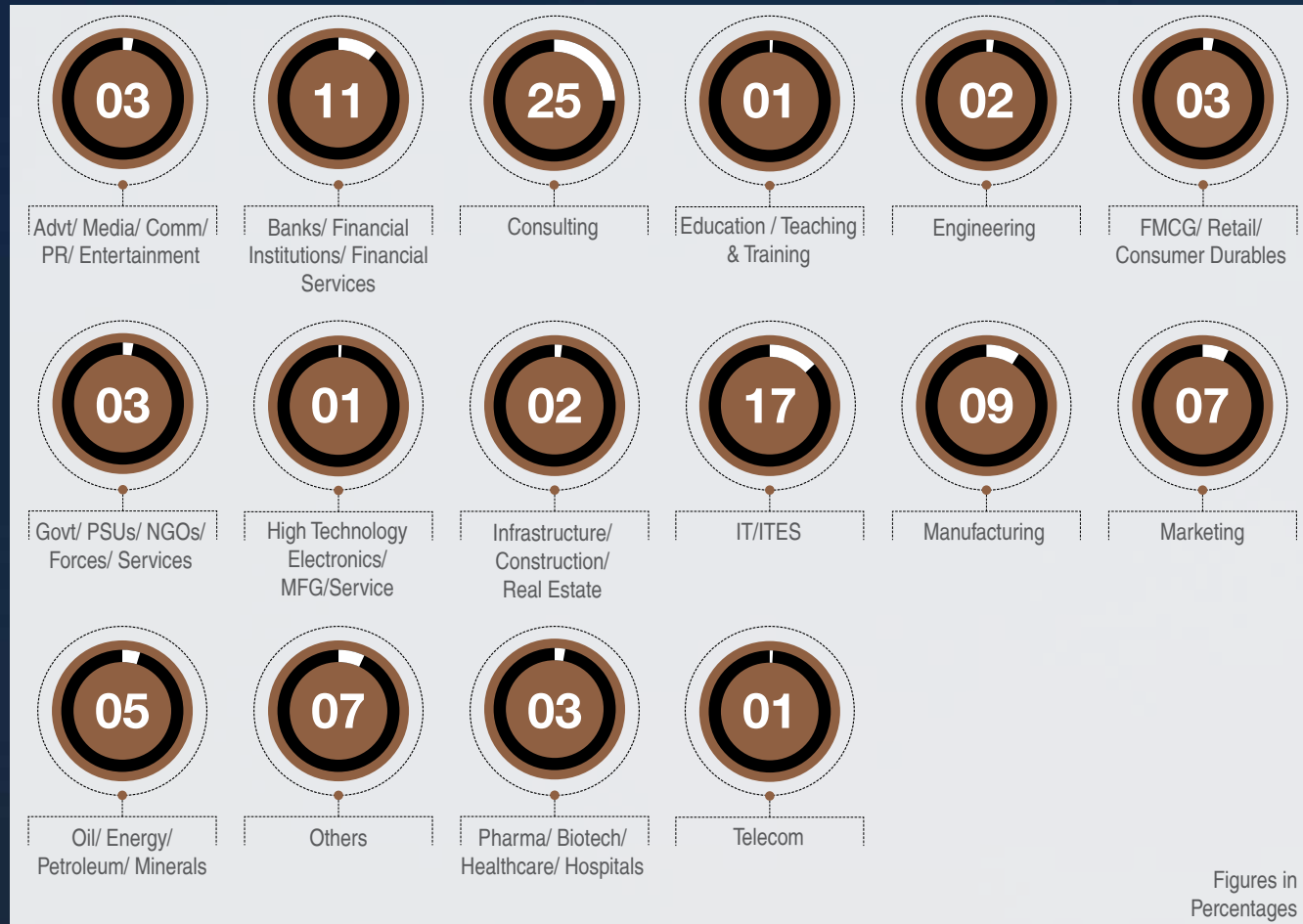
287

UP TO 3 YEARS  
EXPERIENCE





## CLASS OF 2019 - INDUSTRY WISE



## CLASS OF 2019 - FUNCTION WISE





## PROFESSIONAL CLUBS

The wide variety of student clubs reflects the diversity of ISB community. The clubs give students opportunities to apply their classroom learning and to gain invaluable leadership and life skills. In addition to connecting with others who have similar interests, the students get a platform to interact with alumni and professionals in their fields of interest, helping them build formal and informal networks, while exploring career opportunities. Professional Clubs organize Speaker Sessions, Workshops, Industry Treks, and other Learning & Development initiatives that help students make informed choices about their careers post ISB.



### BUSINESS TECHNOLOGY CLUB

The Business Technology Club aims to bring together students interested in careers focused at the intersection of business and technology. The club seeks to equip its members with the relevant skills and exposure to achieve their goals by engaging meaningfully with industry leaders, expanding their professional network, and by leveraging members' experience to create and share knowledge.

**Past Recruiters:** Amazon | Apple | BonVita Technologies | Cleartrip | Cognizant | Danaher Corporation | Facebook | Flipkart | Google | MakeMyTrip | Microsoft | Paytm | Snapdeal | Tata Communications | Tech Mahindra | Virtusa

 **4.1** YEARS OF AVERAGE EXPERIENCE

### CONSULTING CLUB

The Consulting Club seeks to equip its members with resources to build a successful career in consulting. The club anchors these efforts by creating forums where participants can learn and imbibe skills and best practices from industry experts, and by spearheading initiatives that enable students to assimilate these learnings into practical applications.

**Past Recruiters:** A.T. Kearney | Alvarez and Marsal | Accenture | BMGI | Cognizant | Dalberg | Deloitte | EY | GEP | KPMG | McKinsey | L.E.K. Consulting | PwC DIAC (Diamond Management Consulting) | The Boston Consulting Group | Vector Consulting Group | ZS Associates | Bain and Company

 **3.9** YEARS OF AVERAGE EXPERIENCE

### ENERGY CLUB

The Energy Club works on creating unique opportunities for students to engage with the energy industry. In focusing on the business aspects of the energy and power sectors, across conventional and alternative resources, it aims at providing access to educational opportunities to explore the latest in industry developments and network with industry leaders and policy makers.

**Past Recruiters:** Cairn India | CESC | Kalpataru | Mytrah | Schneider Electric | Shell | Tata Power Solar | Tricon Energy Inc | Adani Group

 **5.4** YEARS OF AVERAGE EXPERIENCE

### ENTREPRENEURSHIP AND VENTURE CAPITAL CLUB

The focus of the Entrepreneurship and Venture Capital (EVC) Club is to foster entrepreneurial thinking and increase the number of successful business ventures at ISB by institutionalizing the entrepreneurial culture. The club enables the achievement of this goal by providing timely resources, relevant contacts and organising events like the venture capital investment competition, idea lab sessions, elevator pitches, business plan workshops and an entrepreneurship conclave.

 **4.4** YEARS OF AVERAGE EXPERIENCE

### FINANCE CLUB

The Finance Club equips its members with skill sets and capabilities to develop as successful finance professionals. The club organises speaker sessions with industry experts, technical workshops and finance conferences to create a platform for continuous learning. The club members come from diverse backgrounds including banking, trading, research, economics, insurance, operations, manufacturing and IT.

**Past Recruiters:** Ambit Capital | Arcesium India | Axis Bank | Bandhan Bank | Citibank NA | Fidelity Investments | Fullerton India Ltd | ICICI Prudential Asset Management Co. Ltd | J P Morgan | Matrix Partners | Nomura | Sabre Capital | Protiviti | Siemens | Yes Bank Ltd

 **4.4** YEARS OF AVERAGE EXPERIENCE

### HEALTHCARE CLUB

The Healthcare industry (pharmaceuticals, medical devices, hospitals, e-commerce and technology in healthcare) is growing at a rapid pace and presents immense business opportunities and management challenges. The club aims to build awareness and knowledge of the industry by organising speaker sessions, onsite visits and a conclave on healthcare and pharma. Members of the Healthcare Club come from diverse backgrounds including pharmaceuticals, medical devices, hospitals, consulting, operations and IT.

**Past Recruiters:** Apollo health & Lifestyle Ltd | Biocon | Cipla | Dr. Reddy's | Indegene Inc | Johnson & Johnson Pvt Ltd | Laurus Labs Pvt. Ltd. | MAX Health Care | Mylan Laboratories | Narayana Hrudalayala Ltd | Novartis Healthcare | Practo | Roche Products | UnitedHealth Group

 **4.6** YEARS OF AVERAGE EXPERIENCE



## MANUFACTURING & OPERATIONS CLUB

The Manufacturing and Operations Club focuses on strategy, project development, operations and supply chain management, and consulting in the manufacturing sectors. In addition to providing a forum for discussion and knowledge enhancement for students, the club also provides holistic services to both recruiting companies and students to pursue professional interests and rewarding careers in the manufacturing and operations fields.

Sample Past Recruiters: Anand Automotive | Apple | Cummins India | Daimler India | Freudenberg | Hero MotoCorp Ltd | Hinduja Group Ltd | Hilti | Jindal Stainless Ltd | JK Group | Laurus Labs | Mahindra & Mahindra Ltd | Mahindra Comviva | Tata Steel Ltd | Tolaram Group | Trident Group | TVS Motor Company Ltd

 **4.9** YEARS OF AVERAGE EXPERIENCE

## NET IMPACT CLUB

ISB Net Impact Club was started to help future leaders use the power of business to make a difference to society. The club has conducted excellent programmes, such as ISB Global Pro-bono Consulting, iDiya - National Social Ideas Challenge, Board Fellows, Social Responsibility Conclave, and ISB Responsible, with a special focus on development sector careers.

**Past Recruiters:** Acumen Fund | Global Fund Intellectap | Khemka Foundation | Michael & Susan Dell Foundation | Naandi Foundation | NISG

 **4.1** YEARS OF AVERAGE EXPERIENCE

## MARKETING CLUB

The team members of this club are some of the most motivated people on campus, bound together by a passion for the art and science of marketing. The club aims to sharpen the skills of the members, and act as a bridge between industry and the vast pool of marketing talent at ISB.

**Past Recruiters:** Future Group | Godrej Industries | Hindustan Unilever | Markets and Markets | Nestle | OYO Rooms | RPG Group | Tolaram Group | Turtle | Walmart | P&G | Kraft Heinz | Nestle

 **3.9** YEARS OF AVERAGE EXPERIENCE

## PUBLIC POLICY CLUB

The club established in 2014 creates awareness about careers in public policy and disseminates knowledge about policy, economy, and government, providing a platform within ISB to nurture future business leaders in the public policy domain. Members come from diverse backgrounds including legal, insurance, not-for-profit, social-sector consulting and PSUs. The Club organizes talks and seminars that brings together Foundations, Government and quasi-Government bodies for a dialogue with ISB students.

 **3.9** YEARS OF AVERAGE EXPERIENCE

## RETAIL & ECOMMERCE CLUB

The Retail sector promises to be one of the fastest growing in the years to come, and India is one of the largest retail destinations globally. ISB Retail Club aims to help its members forge a career in retailing by building salient platforms that provide the right skills and knowledge through interactions with the industry and academia.

**Past Recruiters:** Ab Inbev | Amazon | Arvind Fashions | Blue Stone Jewellery | Ethos Limited | Flipkart | Future Group | RPG Group | Snapdeal | Turtle Limited | Reliance Brands

 **4.2** YEARS OF AVERAGE EXPERIENCE

## SREI REAL ESTATE AND INFRASTRUCTURE CLUB

This professional club aims to facilitate a constructive dialogue between the industry and the student body. The objective of the club is to serve as a forum for its stakeholders, to exchange ideas and experiences, in order to facilitate enriched learning and career development.

**Past Recruiters:** Adani | Arvind Infrastructure Ltd | Brigade Enterprises Ltd | KUL Kumar Builders | Lodha Group | NCC Ltd | Oberoi Realty Ltd | Shapoorji Pallonji & Company Pvt Ltd

 **4.4** YEARS OF AVERAGE EXPERIENCE

## SENIOR EXECUTIVES CLUB

The Senior Executive Club collectively brings together the most experienced individuals from the entire class of students at ISB. The Senior Executives Club at ISB represents the epitome of this experience and diversity. With individual experiences ranging from a minimum of eight years to over 20 years, the club is truly representative of the rich diversity in industry and function that characterizes ISB. We believe that this group of individuals is a prime example of "Leaders Ready to Excel." By combining their in-depth industry know how with the rigorous training at ISB, these professionals are ready to take up leadership challenges offered by businesses. Companies have successfully recruited members of the Senior Executives Club for leadership positions across different industries and some of the alumni hold positions of prominence in their respective field.

**Past Recruiters:** Accenture | Adani | Bharti Airtel | BonVita Technologies | Cognizant | Danaher Corporation | EYGDN | Genpact | Godrej | Indegene | Jivox Software | Kalpataru | Microsoft | Mount Meru | Planning Dept of AP Govt.

 **9.6** YEARS OF AVERAGE EXPERIENCE





## WOMEN IN BUSINESS (WIB)

Women in Business is a student run professional club on campus that was established in 2010 with the aim of empowering the women student community and equipping them to better accomplish personal and professional goals. The Women in Business Club aims to Empower Women across India:

- By arming them with the tools to succeed in the world of business through essential skill enhancement initiatives
- By giving them a strong resource pool for support and guidance through establishing a strong network with corporate organisations and women business leaders
- By ensuring that women lead across all levels of business through partnerships with many non-profit organisations or women social entrepreneurs for the social and economic upliftment of underprivileged women

 **4.1** YEARS OF AVERAGE EXPERIENCE







Hyderabad campus



Mohali campus

ISB vision is to be an internationally top-ranked, research-driven, independent management institution that grooms future leaders for India and the world. Over the years, the school has built associations with top-ranked schools across the globe, such as the Kellogg School of Management, The Wharton School, the London Business School, MIT Sloan School of Management and The Fletcher School. ISB's research output has also been recognised as the highest amongst all B-Schools in India in the last decade. ISB offers the Post Graduate Programme concurrently at two campuses - Hyderabad, Telangana and Mohali, Punjab. The two campuses also follow unified processes for admissions and placements. Both the campuses integrate world class academic and residential facilities that help create a perfect balance between the rigour of intense learning and an enriching campus life.



## Indian School of Business

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